

Local Market Update – July 2018

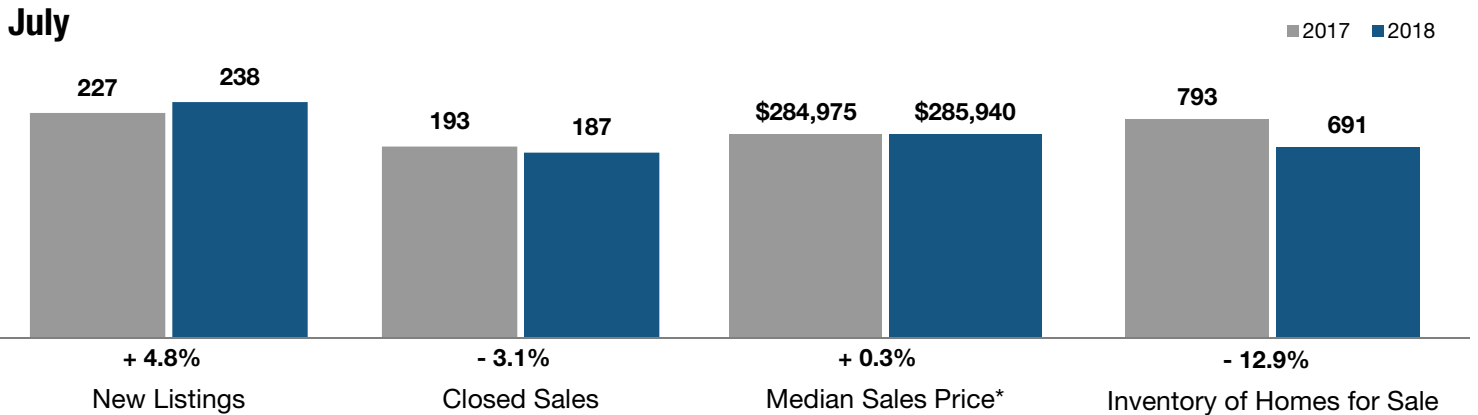
A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®



Mainland

Key Metrics	July			Year to Date		
	2017	2018	Percent Change	2017	2018	Percent Change
New Listings	227	238	+ 4.8%	1,726	1,809	+ 4.8%
Closed Sales	193	187	- 3.1%	1,225	1,399	+ 14.2%
Median Sales Price*	\$284,975	\$285,940	+ 0.3%	\$281,515	\$286,020	+ 1.6%
Percent of List Price Received*	97.3%	97.7%	+ 0.5%	97.1%	97.6%	+ 0.5%
Days on Market Until Sale	138	118	- 14.8%	134	128	- 4.4%
Inventory of Homes for Sale	793	691	- 12.9%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Historical Median Sales Price Rolling 12-Month Calculation

