

Local Market Update – July 2018

A Research Tool Provided by the Multiple Listing Service of
Hilton Head Island and the Hilton Head Area Association of REALTORS®

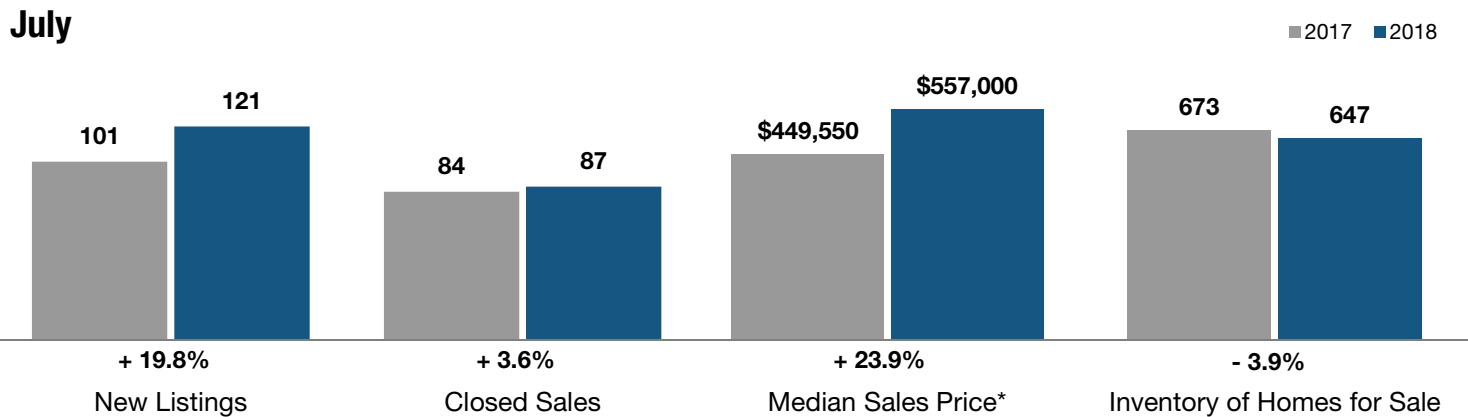


Hilton Head Totals

Detached Homes Only

Key Metrics	July			Year to Date		
	2017	2018	Percent Change	2017	2018	Percent Change
New Listings	101	121	+ 19.8%	939	1,067	+ 13.6%
Closed Sales	84	87	+ 3.6%	574	677	+ 17.9%
Median Sales Price*	\$449,550	\$557,000	+ 23.9%	\$517,000	\$540,000	+ 4.4%
Percent of List Price Received*	95.6%	95.7%	+ 0.1%	95.6%	95.6%	- 0.1%
Days on Market Until Sale	186	140	- 24.4%	176	154	- 12.5%
Inventory of Homes for Sale	673	647	- 3.9%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Historical Median Sales Price Rolling 12-Month Calculation

