

Local Market Update – July 2018

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®

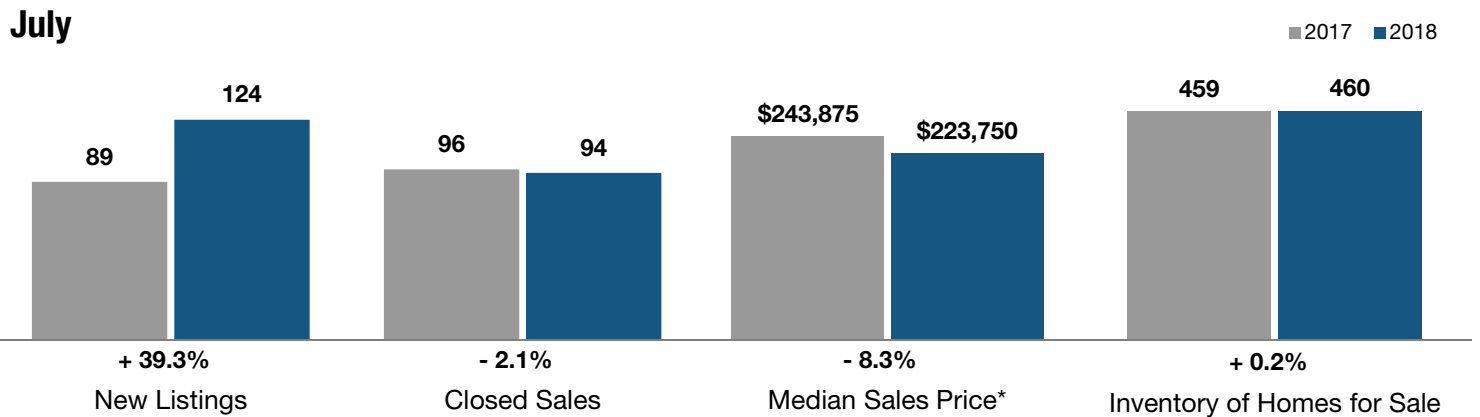


Hilton Head Totals

Condos / Villas Only

Key Metrics	July			Year to Date		
	2017	2018	Percent Change	2017	2018	Percent Change
New Listings	89	124	+ 39.3%	838	942	+ 12.4%
Closed Sales	96	94	- 2.1%	638	693	+ 8.6%
Median Sales Price*	\$243,875	\$223,750	- 8.3%	\$221,500	\$240,000	+ 8.4%
Percent of List Price Received*	94.9%	96.6%	+ 1.8%	94.8%	95.8%	+ 1.1%
Days on Market Until Sale	158	108	- 31.6%	164	128	- 22.1%
Inventory of Homes for Sale	459	460	+ 0.2%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Historical Median Sales Price Rolling 12-Month Calculation

