

Local Market Update – June 2018

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®

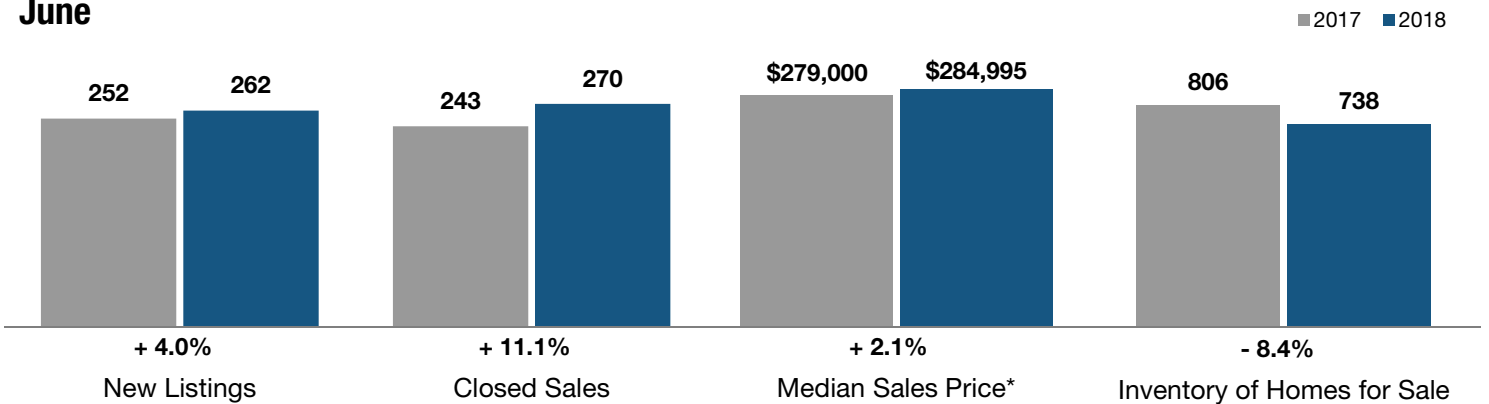


Mainland

Key Metrics	June			Year to Date		
	2017	2018	Percent Change	2017	2018	Percent Change
New Listings	252	262	+ 4.0%	1,499	1,571	+ 4.8%
Closed Sales	243	270	+ 11.1%	1,032	1,196	+ 15.9%
Median Sales Price*	\$279,000	\$284,995	+ 2.1%	\$281,015	\$287,000	+ 2.1%
Percent of List Price Received*	96.9%	97.7%	+ 0.8%	97.1%	97.6%	+ 0.5%
Days on Market Until Sale	138	122	- 11.4%	133	130	- 2.6%
Inventory of Homes for Sale	806	738	- 8.4%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Historical Median Sales Price Rolling 12-Month Calculation

