

Local Market Update – June 2018

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®



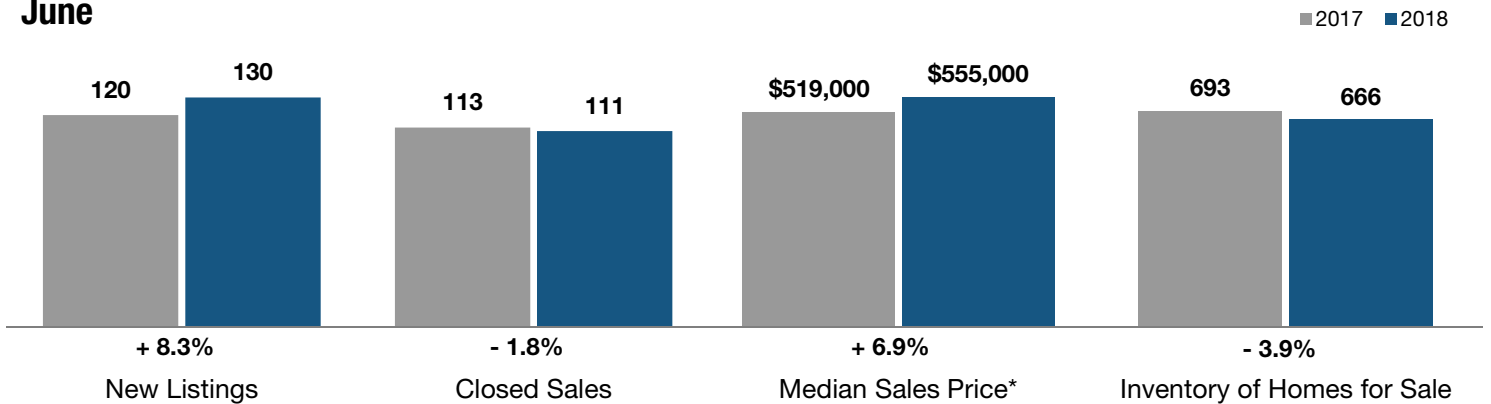
Hilton Head Totals

Detached Homes Only

Key Metrics	June			Year to Date		
	2017	2018	Percent Change	2017	2018	Percent Change
New Listings	120	130	+ 8.3%	838	946	+ 12.9%
Closed Sales	113	111	- 1.8%	490	585	+ 19.4%
Median Sales Price*	\$519,000	\$555,000	+ 6.9%	\$529,750	\$540,000	+ 1.9%
Percent of List Price Received*	96.1%	95.1%	- 1.1%	95.6%	95.5%	- 0.1%
Days on Market Until Sale	170	158	- 6.8%	174	156	- 10.4%
Inventory of Homes for Sale	693	666	- 3.9%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Historical Median Sales Price Rolling 12-Month Calculation

