

Local Market Update – June 2018

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®



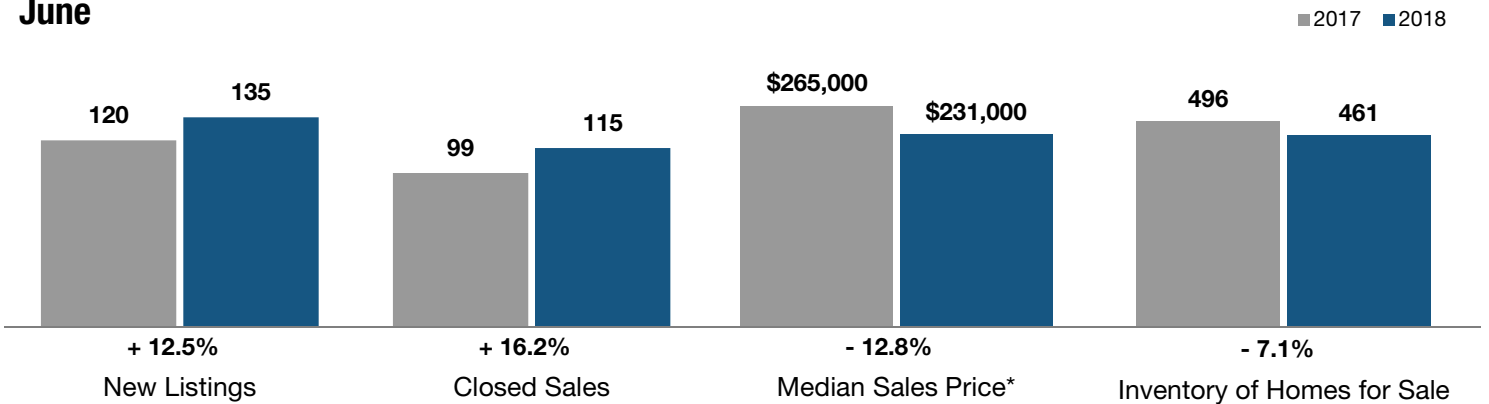
Hilton Head Totals

Condos / Villas Only

Key Metrics	June			Year to Date		
	2017	2018	Percent Change	2017	2018	Percent Change
New Listings	120	135	+ 12.5%	749	819	+ 9.3%
Closed Sales	99	115	+ 16.2%	542	596	+ 10.0%
Median Sales Price*	\$265,000	\$231,000	- 12.8%	\$216,450	\$243,000	+ 12.3%
Percent of List Price Received*	94.9%	95.9%	+ 1.0%	94.8%	95.7%	+ 0.9%
Days on Market Until Sale	165	123	- 25.6%	165	131	- 20.5%
Inventory of Homes for Sale	496	461	- 7.1%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Historical Median Sales Price Rolling 12-Month Calculation

