

Local Market Update – April 2018

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®

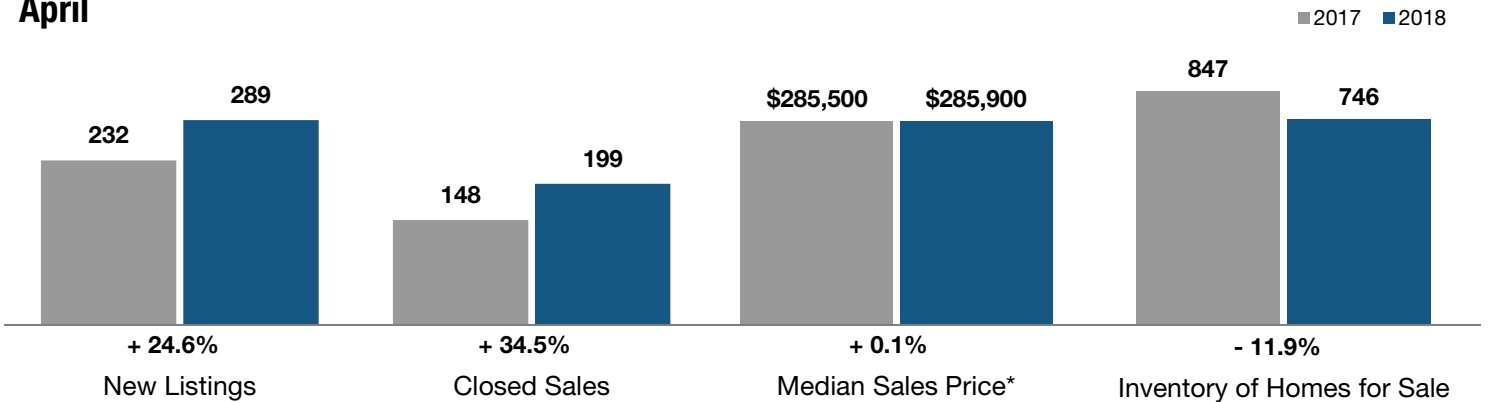


Mainland

Key Metrics	April			Year to Date		
	2017	2018	Percent Change	2017	2018	Percent Change
New Listings	232	289	+ 24.6%	1,002	1,039	+ 3.7%
Closed Sales	148	199	+ 34.5%	580	681	+ 17.4%
Median Sales Price*	\$285,500	\$285,900	+ 0.1%	\$283,245	\$289,208	+ 2.1%
Percent of List Price Received*	97.7%	97.4%	- 0.3%	97.3%	97.5%	+ 0.2%
Days on Market Until Sale	138	133	- 3.9%	134	136	+ 1.8%
Inventory of Homes for Sale	847	746	- 11.9%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

April



Historical Median Sales Price Rolling 12-Month Calculation

