

# Local Market Update – April 2018

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®



## Hilton Head Totals

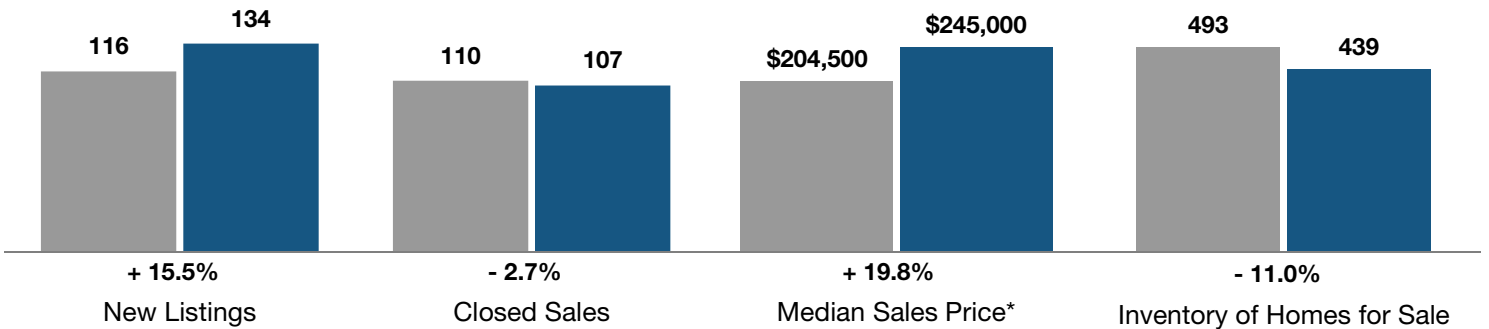
Condos / Villas Only

Key Metrics	April			Year to Date		
	2017	2018	Percent Change	2017	2018	Percent Change
New Listings	116	<b>134</b>	+ 15.5%	505	<b>540</b>	+ 6.9%
Closed Sales	110	<b>107</b>	- 2.7%	322	<b>355</b>	+ 10.2%
Median Sales Price*	\$204,500	<b>\$245,000</b>	+ 19.8%	\$201,500	<b>\$243,000</b>	+ 20.6%
Percent of List Price Received*	95.1%	<b>95.2%</b>	+ 0.1%	94.7%	<b>95.3%</b>	+ 0.7%
Days on Market Until Sale	146	<b>123</b>	- 15.9%	171	<b>131</b>	- 23.5%
Inventory of Homes for Sale	493	<b>439</b>	- 11.0%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### April

■ 2017 ■ 2018



### Historical Median Sales Price Rolling 12-Month Calculation

All MLS —  
Hilton Head Totals —

