

Local Market Update – February 2018

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®

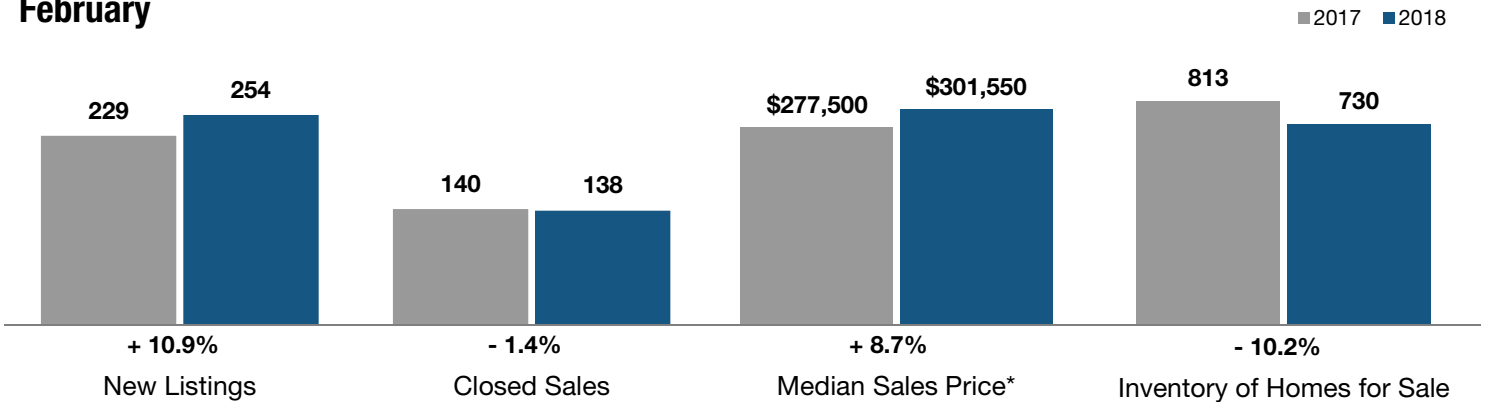


Mainland

Key Metrics	February			Year to Date		
	2017	2018	Percent Change	2017	2018	Percent Change
New Listings	229	254	+ 10.9%	462	448	- 3.0%
Closed Sales	140	138	- 1.4%	245	278	+ 13.5%
Median Sales Price*	\$277,500	\$301,550	+ 8.7%	\$280,020	\$302,050	+ 7.9%
Percent of List Price Received*	97.1%	97.7%	+ 0.6%	97.2%	97.6%	+ 0.4%
Days on Market Until Sale	135	141	+ 3.9%	135	147	+ 9.3%
Inventory of Homes for Sale	813	730	- 10.2%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

February



Historical Median Sales Price Rolling 12-Month Calculation

