

Local Market Update – February 2018

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®



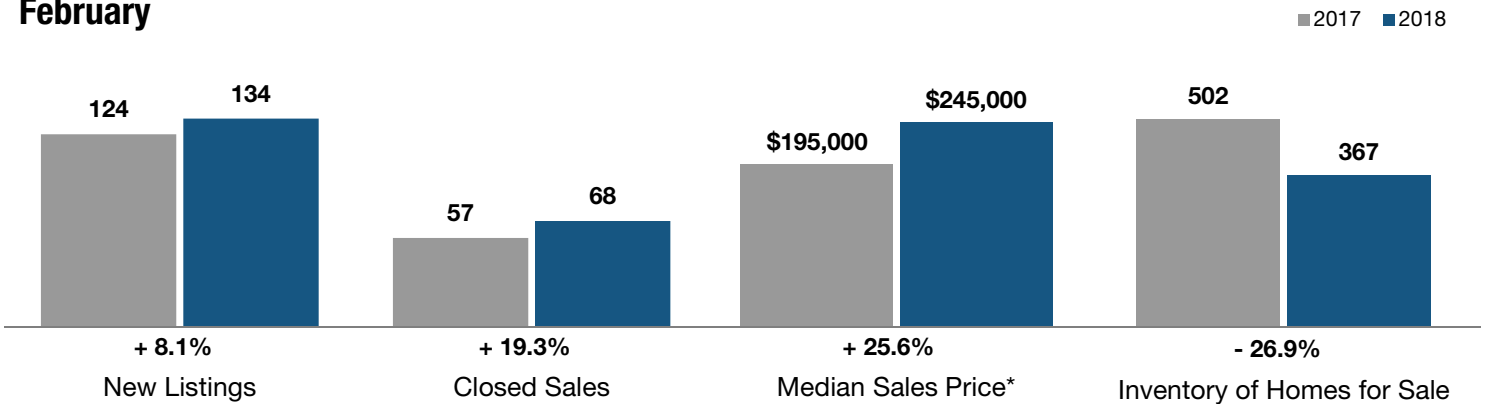
Hilton Head Totals

Condos / Villas Only

Key Metrics	February			Year to Date		
	2017	2018	Percent Change	2017	2018	Percent Change
New Listings	124	134	+ 8.1%	240	222	- 7.5%
Closed Sales	57	68	+ 19.3%	118	135	+ 14.4%
Median Sales Price*	\$195,000	\$245,000	+ 25.6%	\$199,500	\$253,500	+ 27.1%
Percent of List Price Received*	94.6%	94.9%	+ 0.3%	94.1%	95.4%	+ 1.4%
Days on Market Until Sale	189	133	- 29.5%	180	133	- 26.2%
Inventory of Homes for Sale	502	367	- 26.9%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

February



Historical Median Sales Price Rolling 12-Month Calculation

