

Local Market Update – January 2018

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®



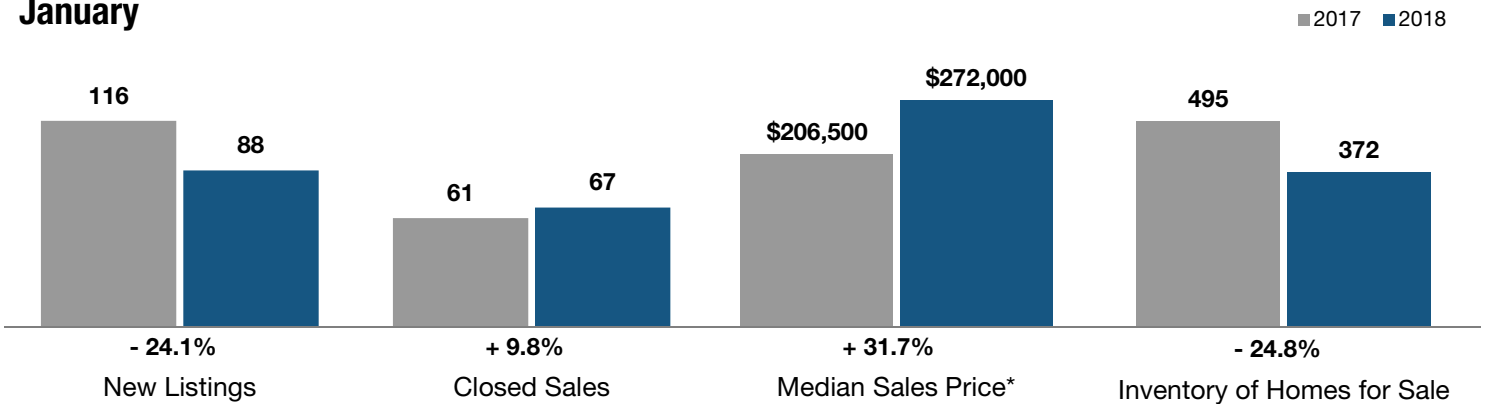
Hilton Head Totals

Condos / Villas Only

Key Metrics	January			Year to Date		
	2017	2018	Percent Change	2017	2018	Percent Change
New Listings	116	88	- 24.1%	116	88	- 24.1%
Closed Sales	61	67	+ 9.8%	61	67	+ 9.8%
Median Sales Price*	\$206,500	\$272,000	+ 31.7%	\$206,500	\$272,000	+ 31.7%
Percent of List Price Received*	93.7%	95.9%	+ 2.4%	93.7%	95.9%	+ 2.4%
Days on Market Until Sale	172	133	- 22.9%	172	133	- 22.9%
Inventory of Homes for Sale	495	372	- 24.8%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

January



Historical Median Sales Price Rolling 12-Month Calculation

