

Local Market Update – July 2017

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®

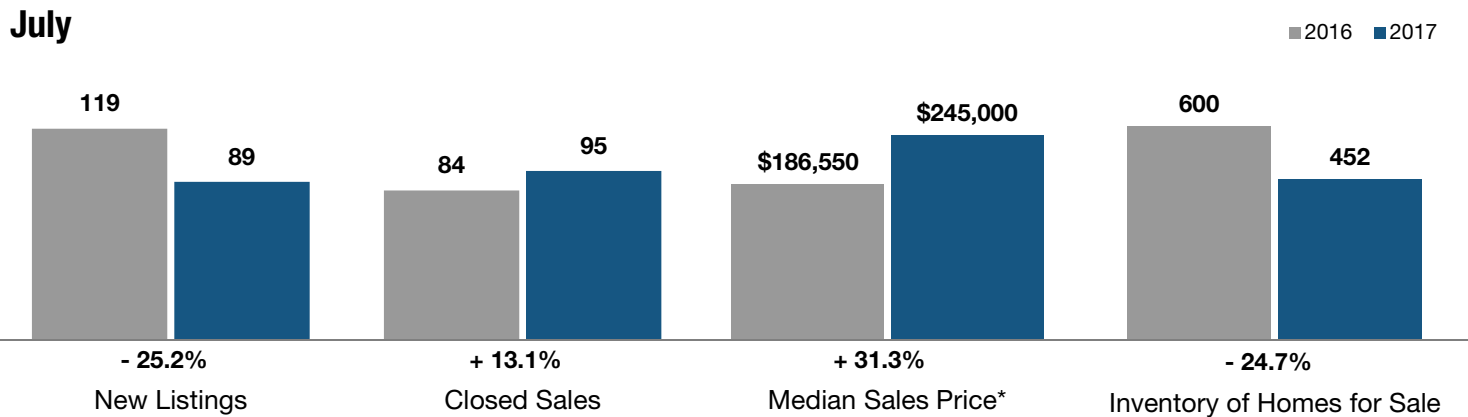


Hilton Head Totals

Condos / Villas Only

Key Metrics	July			Year to Date		
	2016	2017	Percent Change	2016	2017	Percent Change
New Listings	119	89	- 25.2%	837	838	+ 0.1%
Closed Sales	84	95	+ 13.1%	548	638	+ 16.4%
Median Sales Price*	\$186,550	\$245,000	+ 31.3%	\$218,000	\$221,500	+ 1.6%
Percent of List Price Received*	94.4%	94.9%	+ 0.6%	94.1%	94.8%	+ 0.7%
Days on Market Until Sale	174	159	- 8.3%	161	164	+ 2.1%
Inventory of Homes for Sale	600	452	- 24.7%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Historical Median Sales Price Rolling 12-Month Calculation

