

Local Market Update – June 2017

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®

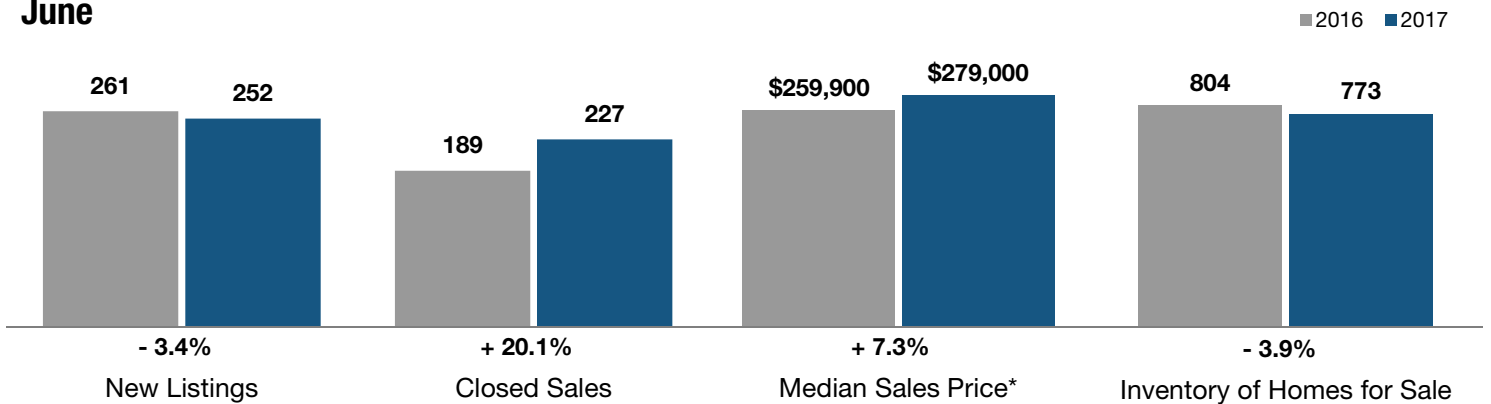


Mainland

Key Metrics	June			Year to Date		
	2016	2017	Percent Change	2016	2017	Percent Change
New Listings	261	252	- 3.4%	1,552	1,499	- 3.4%
Closed Sales	189	227	+ 20.1%	962	1,014	+ 5.4%
Median Sales Price*	\$259,900	\$279,000	+ 7.3%	\$268,000	\$280,010	+ 4.5%
Percent of List Price Received*	97.0%	96.7%	- 0.3%	97.0%	97.1%	+ 0.1%
Days on Market Until Sale	116	137	+ 18.5%	123	133	+ 8.7%
Inventory of Homes for Sale	804	773	- 3.9%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Historical Median Sales Price Rolling 12-Month Calculation

