

Local Market Update – April 2017

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®

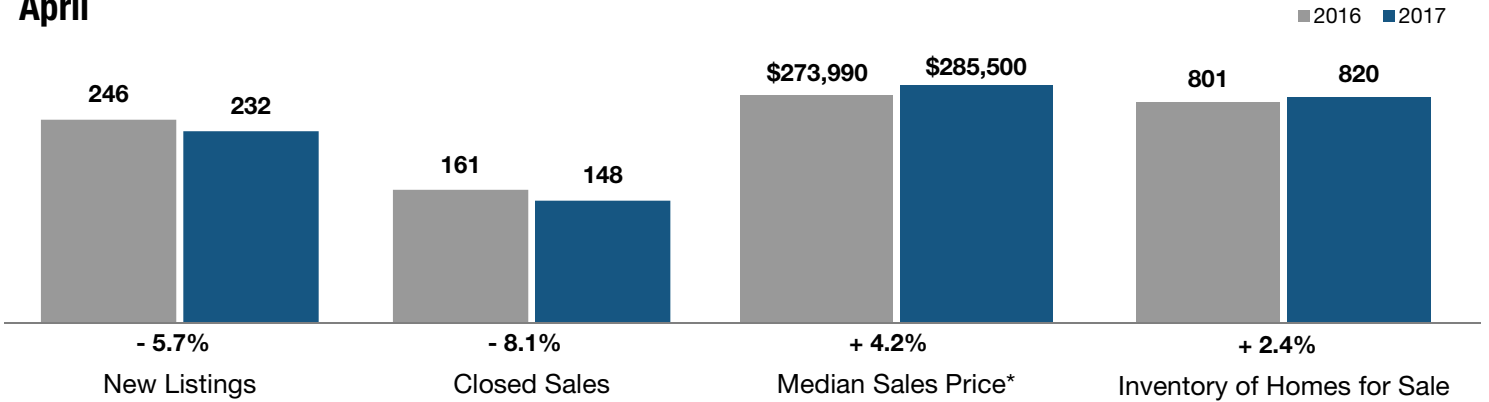


Mainland

Key Metrics	April			Year to Date		
	2016	2017	Percent Change	2016	2017	Percent Change
New Listings	246	232	- 5.7%	1,026	1,002	- 2.3%
Closed Sales	161	148	- 8.1%	572	578	+ 1.0%
Median Sales Price*	\$273,990	\$285,500	+ 4.2%	\$266,444	\$282,253	+ 5.9%
Percent of List Price Received*	97.0%	97.7%	+ 0.7%	97.1%	97.3%	+ 0.2%
Days on Market Until Sale	126	138	+ 9.7%	125	133	+ 6.2%
Inventory of Homes for Sale	801	820	+ 2.4%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

April



Historical Median Sales Price Rolling 12-Month Calculation

