

Local Market Update – March 2017

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®

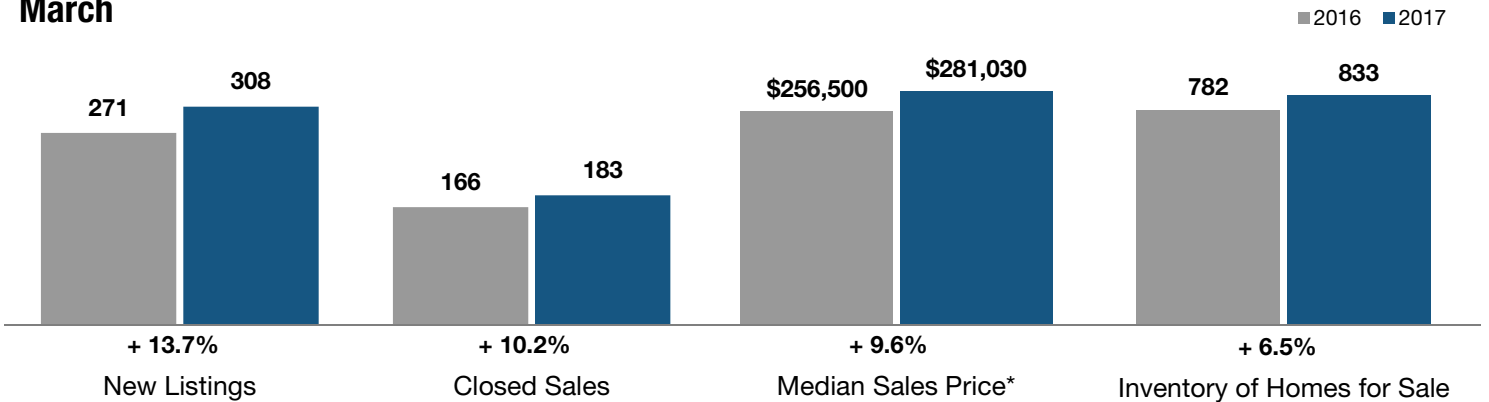


Mainland

Key Metrics	March			Year to Date		
	2016	2017	Percent Change	2016	2017	Percent Change
New Listings	271	308	+ 13.7%	780	770	- 1.3%
Closed Sales	166	183	+ 10.2%	411	427	+ 3.9%
Median Sales Price*	\$256,500	\$281,030	+ 9.6%	\$265,000	\$280,020	+ 5.7%
Percent of List Price Received*	97.3%	97.0%	- 0.3%	97.1%	97.1%	+ 0.1%
Days on Market Until Sale	132	128	- 3.1%	125	132	+ 4.9%
Inventory of Homes for Sale	782	833	+ 6.5%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

March



Historical Median Sales Price Rolling 12-Month Calculation

