

PHILIP SCHEMBRA

Schembra Real Estate Group

Owner and broker-in-charge of Schembra Real Estate Group, Philip Schembra has spent more than 43 years at the forefront of Hilton Head Island real estate, both as a property owner and Realtor®, living on the ocean in Palmetto Dunes and specializing in Palmetto Dunes, Shelter Cove and Leamington. Schembra has amassed \$1 billion in personal sales.

A true industry leader in luxury real estate, Schembra continues to set records, and REAL Trends America's Best Real Estate Professionals ranked him No. 5 for Individual Sales Volume in the State of South Carolina and No. 1 on Hilton Head Island in 2017. In the past, working with one assistant, he was honored as a recipient of the "Top 100 Sales Team" award in the country, ranked by sales volume by the National Association of Realtors (NAR) with over 1,400,000 million members at that time. Perhaps most impressive is that he has achieved all of this while focusing entirely on his own community. He has organized a series of successful "Why Hilton Head Island?" symposiums for the real estate agents on the intrinsic value of Hilton Head Island and the ongoing need to raise prices throughout the region.

Giving back is important to Schembra, as he has been involved in many organizations. A few notables include past board member, HHI Board of Realtors; past chairman, Beach Nourishment Committee; board member, HHI Chamber Commerce; founder, Golf World | Palmetto Dunes Intercollegiate Golf Tournament; marketing director, Benjamin Racusin Hilton Head Island's first mayor (Carol's cousin) ... just to name a few. In addition, he organized the committee to re-write the SC Beachfront Management Act.

In New York City, he helped organize and was a past award recipient at the Thurman Munson Award Dinner to benefit the Association for the Help of Retarded Children (AHRC) and served as advisory board member for the International Amateur Athletic Association, which administered the Jesse Owens Global Peace and Athlete of the Year Awards.

A Glen Ridge, NJ native and graduate of LIU Post on Long Island, Schembra started his business career in NYC before moving to Hilton Head Island. He and his wife and partner, Carol, and son Christopher (NYC) enjoy the quality of life that our special island offers.

In this hectic technological world, at the end of the day, real estate is a people business, one built on personal relationships and referrals and also helping clients' "dreams become a reality."

Schembra Real Estate Group
The Plaza at Shelter Cove
(next to Whole Foods)
50 P Shelter Cove Lane
Hilton Head Island, SC 29928
(843) 785-2452
phil@schembrarealestate.com
www.schembrarealestate.com


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