

Local Market Update – October 2019

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®



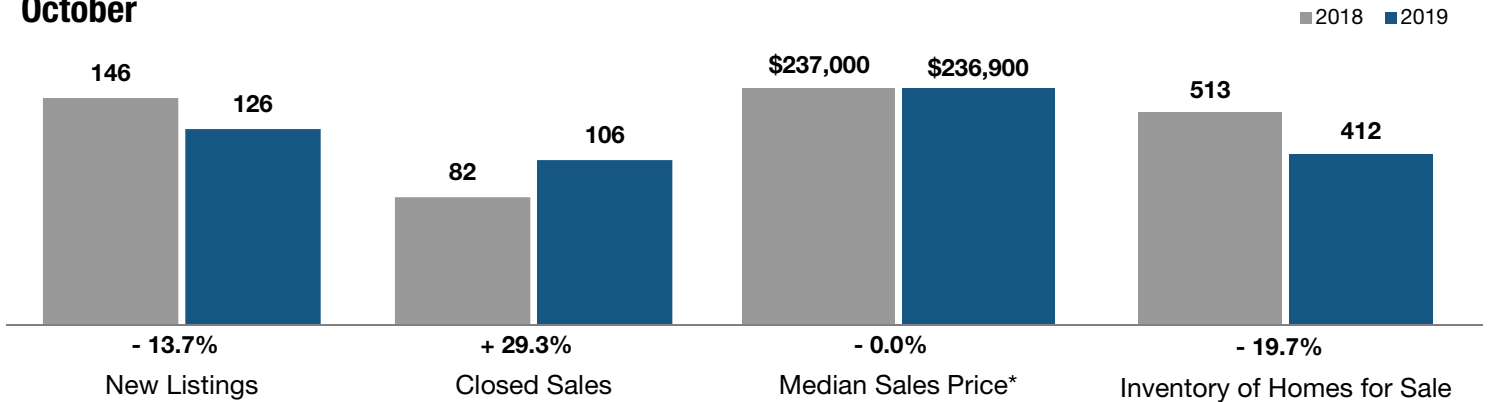
Hilton Head Totals

Condos / Villas Only

Key Metrics	October			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	146	126	- 13.7%	1,295	1,257	- 2.9%
Closed Sales	82	106	+ 29.3%	960	1,014	+ 5.6%
Median Sales Price*	\$237,000	\$236,900	- 0.0%	\$240,000	\$250,000	+ 4.2%
Percent of List Price Received*	95.7%	95.6%	- 0.1%	95.7%	95.7%	- 0.1%
Days on Market Until Sale	125	140	+ 12.4%	125	134	+ 7.3%
Inventory of Homes for Sale	513	412	- 19.7%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

October



Historical Median Sales Price Rolling 12-Month Calculation

