

# Local Market Update – November 2019

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®



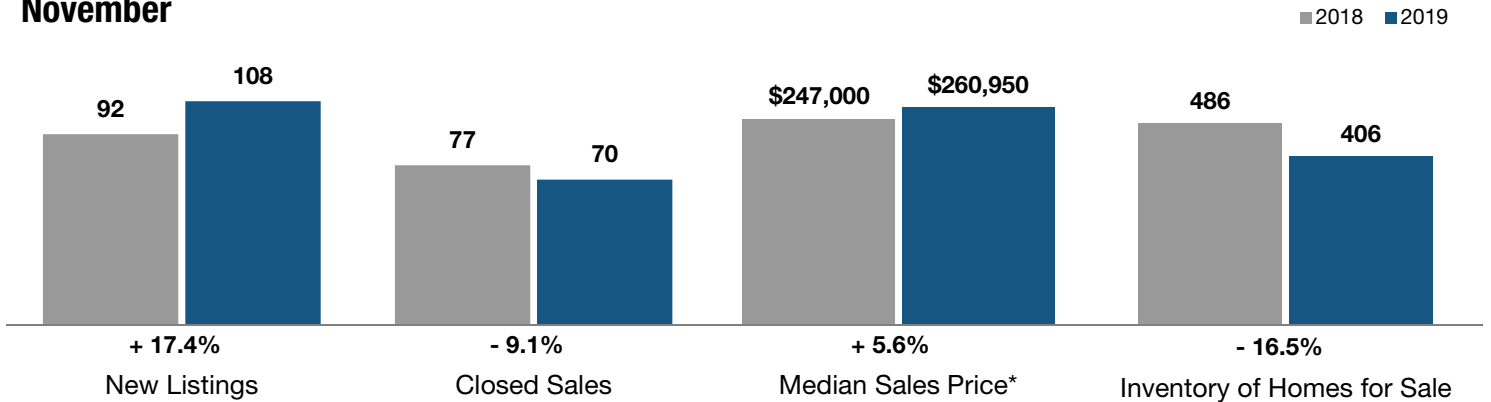
## Hilton Head Totals

Condos / Villas Only

Key Metrics	November			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	92	<b>108</b>	+ 17.4%	1,386	<b>1,364</b>	- 1.6%
Closed Sales	77	<b>70</b>	- 9.1%	1,037	<b>1,085</b>	+ 4.6%
Median Sales Price*	\$247,000	<b>\$260,950</b>	+ 5.6%	\$240,000	<b>\$250,000</b>	+ 4.2%
Percent of List Price Received*	95.6%	<b>95.6%</b>	- 0.1%	95.7%	<b>95.6%</b>	- 0.1%
Days on Market Until Sale	116	<b>127</b>	+ 9.9%	124	<b>134</b>	+ 7.5%
Inventory of Homes for Sale	486	<b>406</b>	- 16.5%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### November



### Historical Median Sales Price Rolling 12-Month Calculation

