

Local Market Update – January 2019

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®

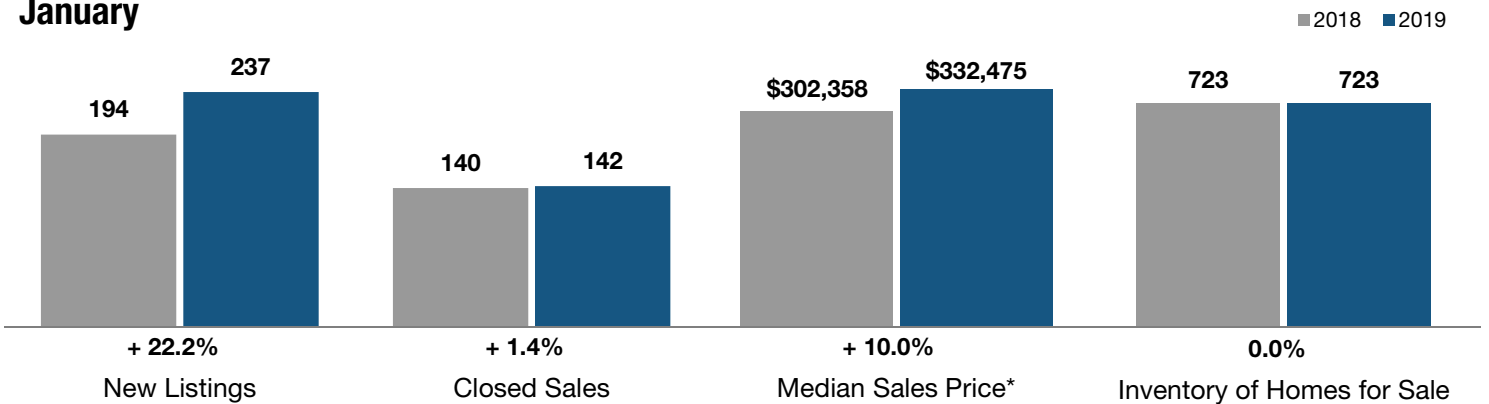


Mainland

Key Metrics	January			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	194	237	+ 22.2%	194	237	+ 22.2%
Closed Sales	140	142	+ 1.4%	140	142	+ 1.4%
Median Sales Price*	\$302,358	\$332,475	+ 10.0%	\$302,358	\$332,475	+ 10.0%
Percent of List Price Received*	97.6%	97.6%	+ 0.1%	97.6%	97.6%	+ 0.1%
Days on Market Until Sale	153	119	- 22.3%	153	119	- 22.3%
Inventory of Homes for Sale	723	723	0.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

January



Historical Median Sales Price Rolling 12-Month Calculation

