

Local Market Update – November 2019

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®

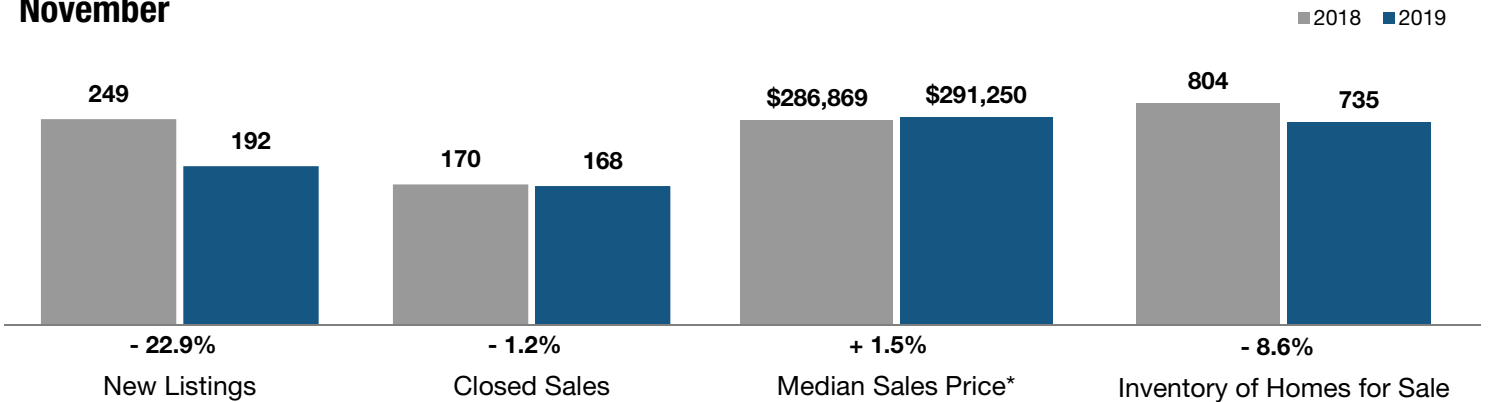


Mainland

Key Metrics	November			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	249	192	- 22.9%	2,847	2,889	+ 1.5%
Closed Sales	170	168	- 1.2%	2,209	2,264	+ 2.5%
Median Sales Price*	\$286,869	\$291,250	+ 1.5%	\$289,000	\$305,000	+ 5.5%
Percent of List Price Received*	97.2%	97.2%	- 0.0%	97.6%	97.6%	- 0.0%
Days on Market Until Sale	121	128	+ 5.8%	125	127	+ 1.3%
Inventory of Homes for Sale	804	735	- 8.6%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

November



Historical Median Sales Price Rolling 12-Month Calculation

