

Local Market Update – September 2019

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®

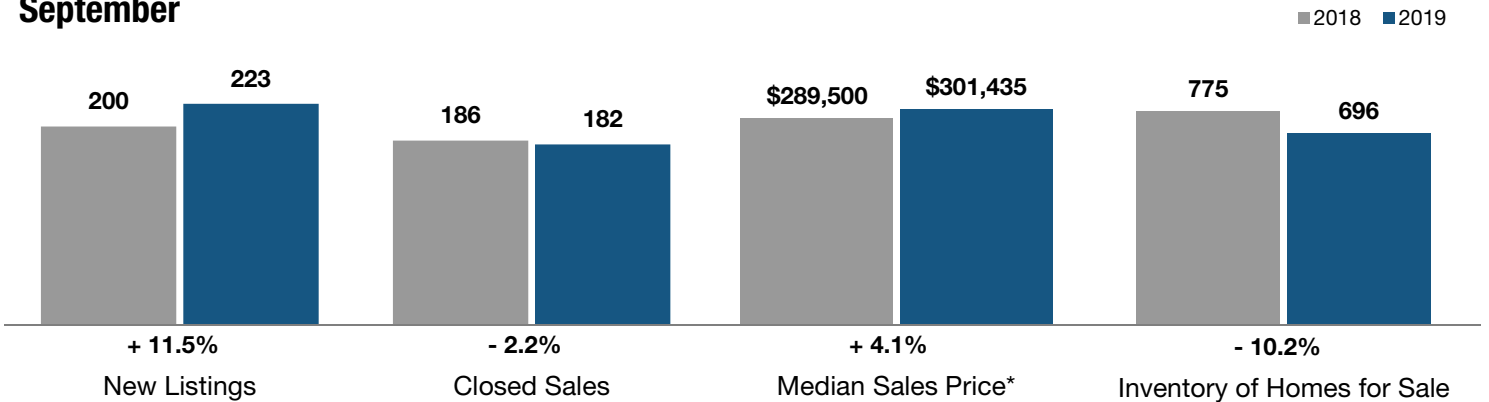


Mainland

Key Metrics	September			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	200	223	+ 11.5%	2,315	2,405	+ 3.9%
Closed Sales	186	182	- 2.2%	1,843	1,863	+ 1.1%
Median Sales Price*	\$289,500	\$301,435	+ 4.1%	\$285,970	\$300,000	+ 4.9%
Percent of List Price Received*	97.8%	97.8%	- 0.0%	97.6%	97.7%	+ 0.0%
Days on Market Until Sale	122	122	- 0.4%	127	125	- 1.5%
Inventory of Homes for Sale	775	696	- 10.2%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

September



Historical Median Sales Price Rolling 12-Month Calculation

