

# Local Market Update – April 2019

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®

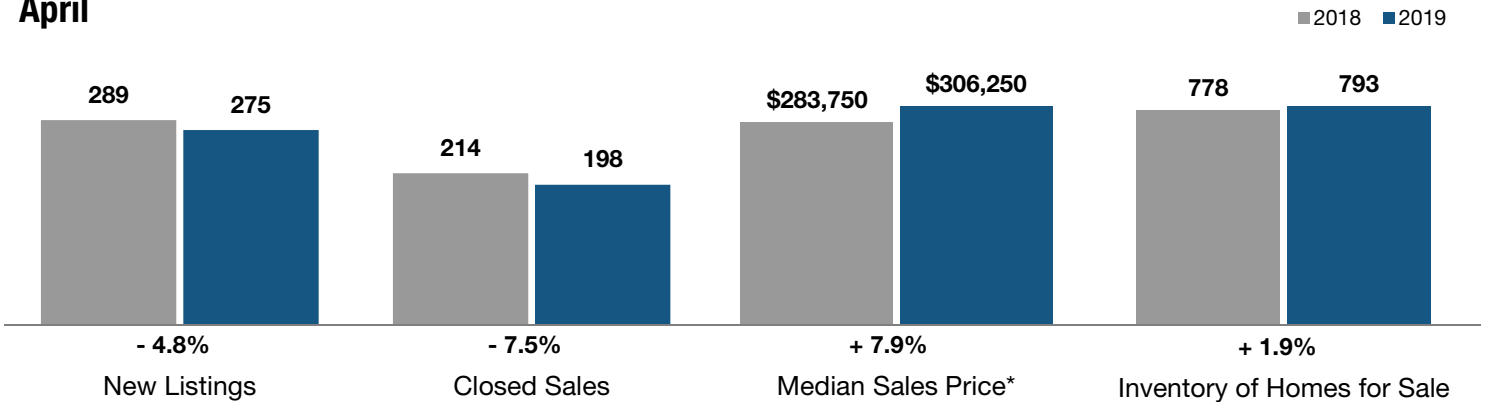


## Mainland

Key Metrics	April			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	289	275	- 4.8%	1,039	1,110	+ 6.8%
Closed Sales	214	198	- 7.5%	698	705	+ 1.0%
Median Sales Price*	\$283,750	\$306,250	+ 7.9%	\$288,000	\$298,650	+ 3.7%
Percent of List Price Received*	97.4%	97.5%	+ 0.1%	97.5%	97.4%	- 0.1%
Days on Market Until Sale	131	125	- 4.4%	135	126	- 7.3%
Inventory of Homes for Sale	778	793	+ 1.9%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### April



### Historical Median Sales Price Rolling 12-Month Calculation

