

Local Market Update – July 2019

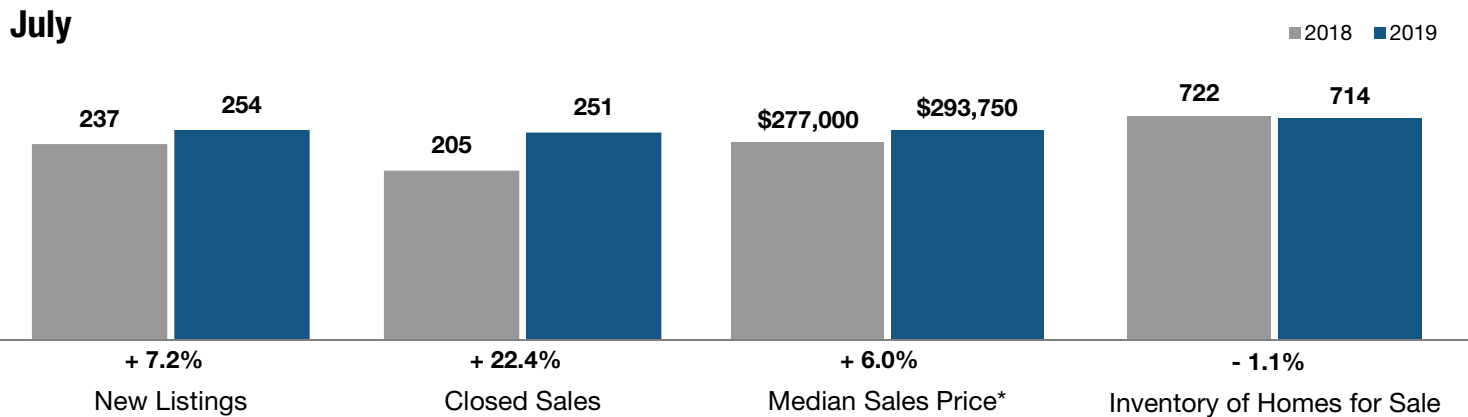
A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®



Mainland

Key Metrics	July			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	237	254	+ 7.2%	1,808	1,939	+ 7.2%
Closed Sales	205	251	+ 22.4%	1,422	1,439	+ 1.2%
Median Sales Price*	\$277,000	\$293,750	+ 6.0%	\$285,000	\$300,000	+ 5.3%
Percent of List Price Received*	97.8%	97.9%	+ 0.2%	97.6%	97.6%	- 0.0%
Days on Market Until Sale	118	123	+ 4.3%	128	124	- 2.7%
Inventory of Homes for Sale	722	714	- 1.1%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Historical Median Sales Price Rolling 12-Month Calculation

