

Local Market Update – March 2019

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®

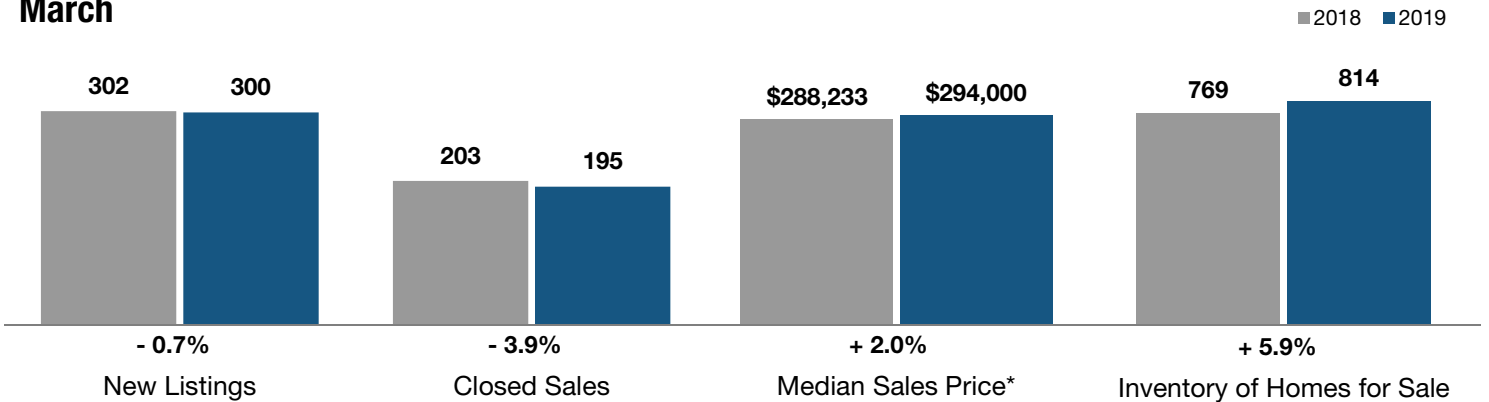


Mainland

Key Metrics	March			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	302	300	- 0.7%	750	835	+ 11.3%
Closed Sales	203	195	- 3.9%	484	502	+ 3.7%
Median Sales Price*	\$288,233	\$294,000	+ 2.0%	\$290,000	\$295,833	+ 2.0%
Percent of List Price Received*	97.3%	97.4%	+ 0.1%	97.5%	97.4%	- 0.2%
Days on Market Until Sale	125	131	+ 5.2%	137	126	- 8.6%
Inventory of Homes for Sale	769	814	+ 5.9%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

March



Historical Median Sales Price Rolling 12-Month Calculation

