

Local Market Update – May 2019

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®

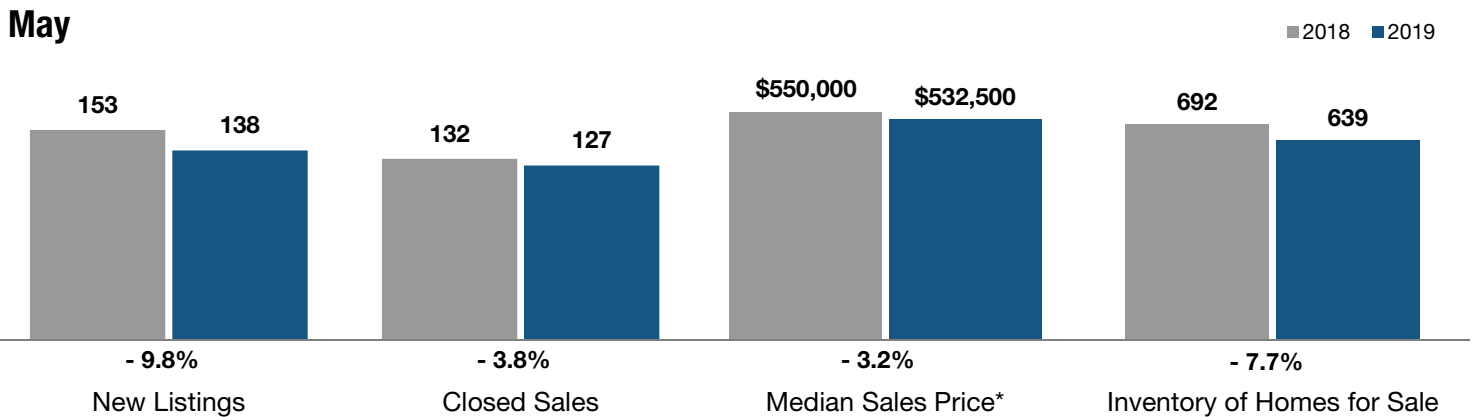


Hilton Head Totals

Detached Homes Only

Key Metrics	May			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	153	138	- 9.8%	816	726	- 11.0%
Closed Sales	132	127	- 3.8%	475	428	- 9.9%
Median Sales Price*	\$550,000	\$532,500	- 3.2%	\$535,000	\$538,995	+ 0.7%
Percent of List Price Received*	95.6%	96.6%	+ 1.1%	95.6%	96.0%	+ 0.4%
Days on Market Until Sale	155	146	- 5.5%	155	164	+ 5.6%
Inventory of Homes for Sale	692	639	- 7.7%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Historical Median Sales Price Rolling 12-Month Calculation

