

Local Market Update – September 2019

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®



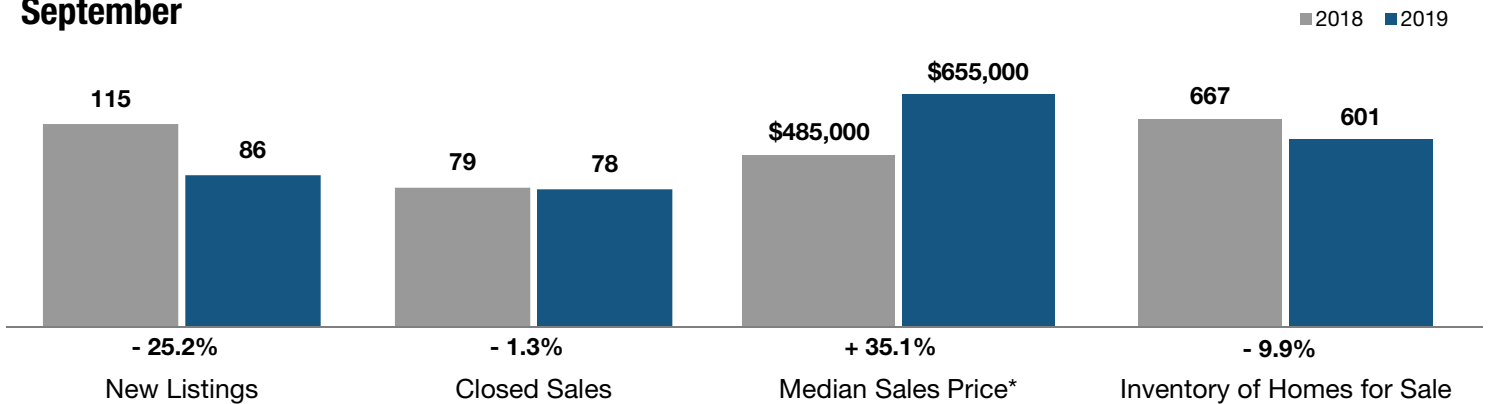
Hilton Head Totals

Detached Homes Only

Key Metrics	September			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	115	86	- 25.2%	1,314	1,186	- 9.7%
Closed Sales	79	78	- 1.3%	867	819	- 5.5%
Median Sales Price*	\$485,000	\$655,000	+ 35.1%	\$530,000	\$545,000	+ 2.8%
Percent of List Price Received*	95.8%	95.8%	+ 0.1%	95.6%	95.9%	+ 0.3%
Days on Market Until Sale	148	173	+ 17.0%	151	164	+ 8.7%
Inventory of Homes for Sale	667	601	- 9.9%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

September



Historical Median Sales Price Rolling 12-Month Calculation

