

Local Market Update – January 2019

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®



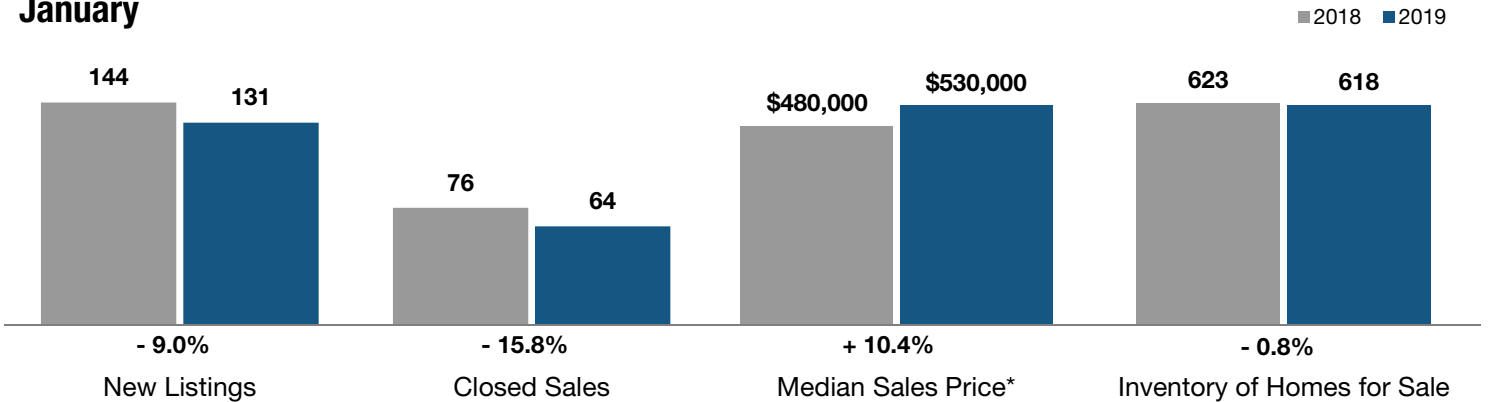
Hilton Head Totals

Detached Homes Only

Key Metrics	January			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	144	131	- 9.0%	144	131	- 9.0%
Closed Sales	76	64	- 15.8%	76	64	- 15.8%
Median Sales Price*	\$480,000	\$530,000	+ 10.4%	\$480,000	\$530,000	+ 10.4%
Percent of List Price Received*	95.5%	95.6%	+ 0.2%	95.5%	95.6%	+ 0.2%
Days on Market Until Sale	179	200	+ 11.8%	179	200	+ 11.8%
Inventory of Homes for Sale	623	618	- 0.8%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

January



Historical Median Sales Price Rolling 12-Month Calculation

