

Local Market Update – April 2019

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®



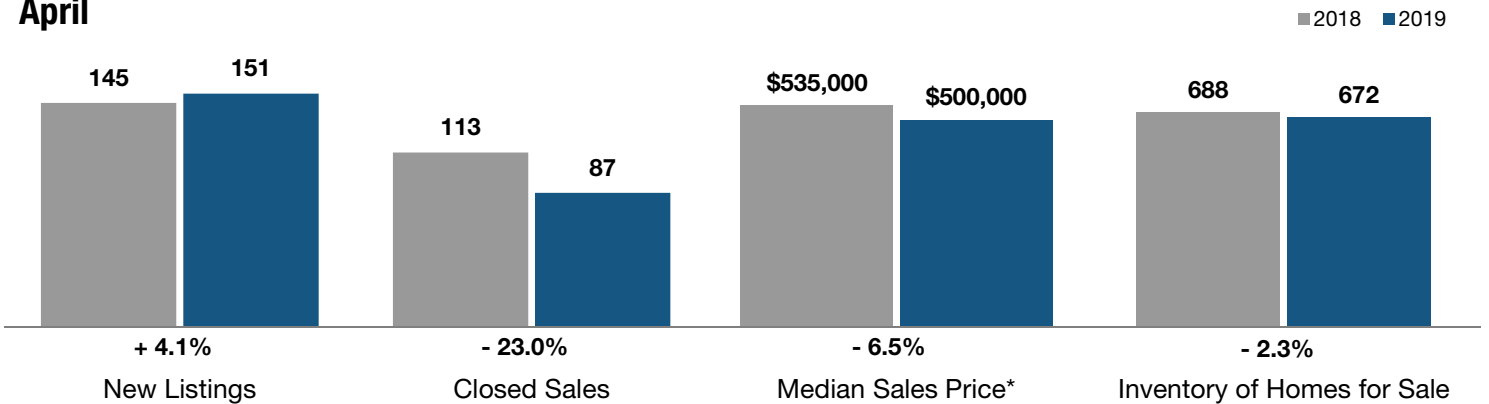
Hilton Head Totals

Detached Homes Only

Key Metrics	April			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	145	151	+ 4.1%	663	588	- 11.3%
Closed Sales	113	87	- 23.0%	343	300	- 12.5%
Median Sales Price*	\$535,000	\$500,000	- 6.5%	\$529,000	\$544,000	+ 2.8%
Percent of List Price Received*	95.6%	95.7%	+ 0.1%	95.7%	95.8%	+ 0.1%
Days on Market Until Sale	148	177	+ 19.2%	156	171	+ 10.2%
Inventory of Homes for Sale	688	672	- 2.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

April



Historical Median Sales Price Rolling 12-Month Calculation

