

Local Market Update – August 2019

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®



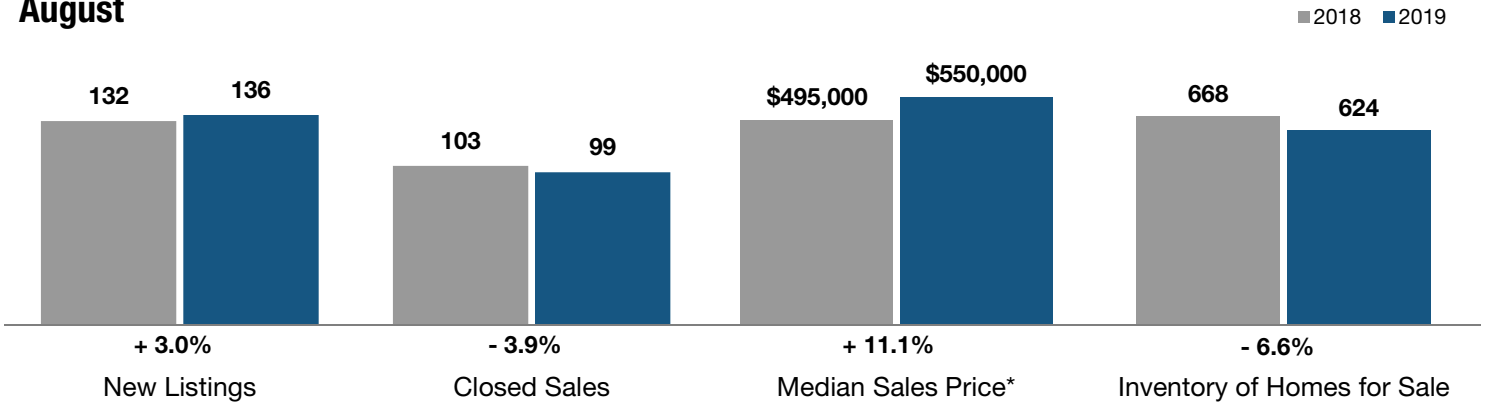
Hilton Head Totals

Detached Homes Only

Key Metrics	August			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	132	136	+ 3.0%	1,199	1,099	- 8.3%
Closed Sales	103	99	- 3.9%	788	741	- 6.0%
Median Sales Price*	\$495,000	\$550,000	+ 11.1%	\$537,000	\$535,000	- 0.4%
Percent of List Price Received*	95.7%	95.5%	- 0.2%	95.6%	95.9%	+ 0.3%
Days on Market Until Sale	141	154	+ 8.8%	152	164	+ 7.9%
Inventory of Homes for Sale	668	624	- 6.6%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

August



Historical Median Sales Price Rolling 12-Month Calculation

