

Local Market Update – March 2019

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®



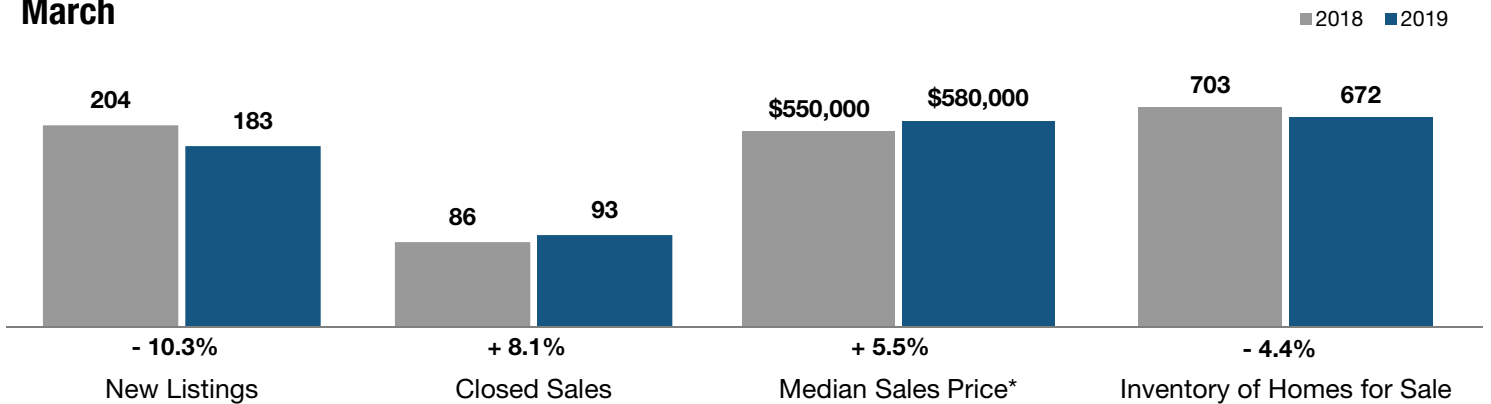
Hilton Head Totals

Detached Homes Only

Key Metrics	March			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	204	183	- 10.3%	518	437	- 15.6%
Closed Sales	86	93	+ 8.1%	230	213	- 7.4%
Median Sales Price*	\$550,000	\$580,000	+ 5.5%	\$527,000	\$554,972	+ 5.3%
Percent of List Price Received*	95.9%	96.0%	+ 0.1%	95.7%	95.8%	+ 0.1%
Days on Market Until Sale	159	147	- 7.5%	159	169	+ 6.3%
Inventory of Homes for Sale	703	672	- 4.4%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

March



Historical Median Sales Price Rolling 12-Month Calculation

