

Local Market Update – April 2019

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®



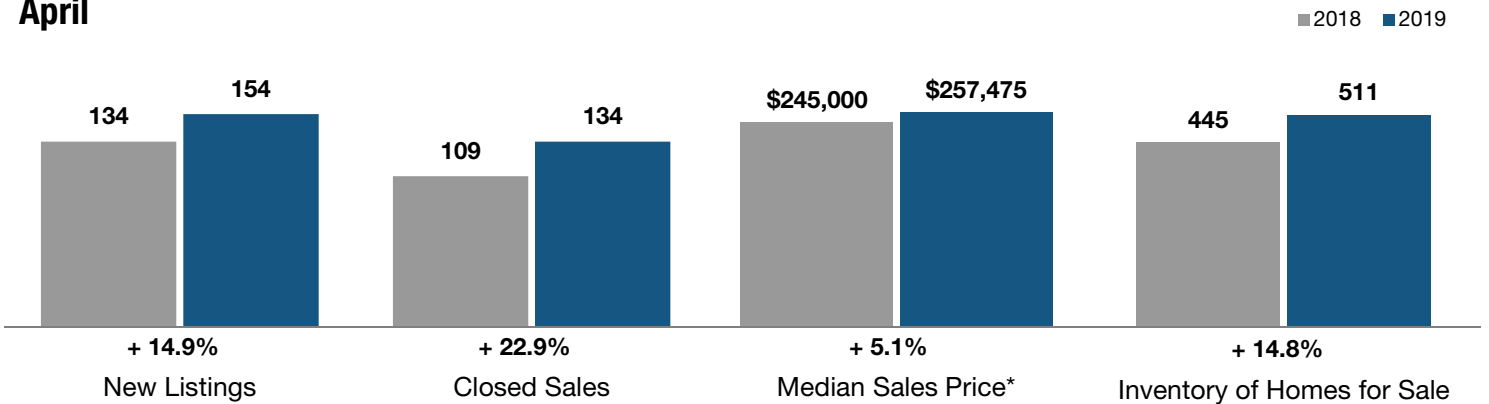
Hilton Head Totals

Condos / Villas Only

Key Metrics	April			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	134	154	+ 14.9%	540	582	+ 7.8%
Closed Sales	109	134	+ 22.9%	357	372	+ 4.2%
Median Sales Price*	\$245,000	\$257,475	+ 5.1%	\$243,000	\$253,100	+ 4.2%
Percent of List Price Received*	95.2%	95.6%	+ 0.4%	95.3%	95.7%	+ 0.4%
Days on Market Until Sale	126	139	+ 10.3%	132	137	+ 4.0%
Inventory of Homes for Sale	445	511	+ 14.8%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

April



Historical Median Sales Price Rolling 12-Month Calculation

