

Local Market Update – May 2019

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®

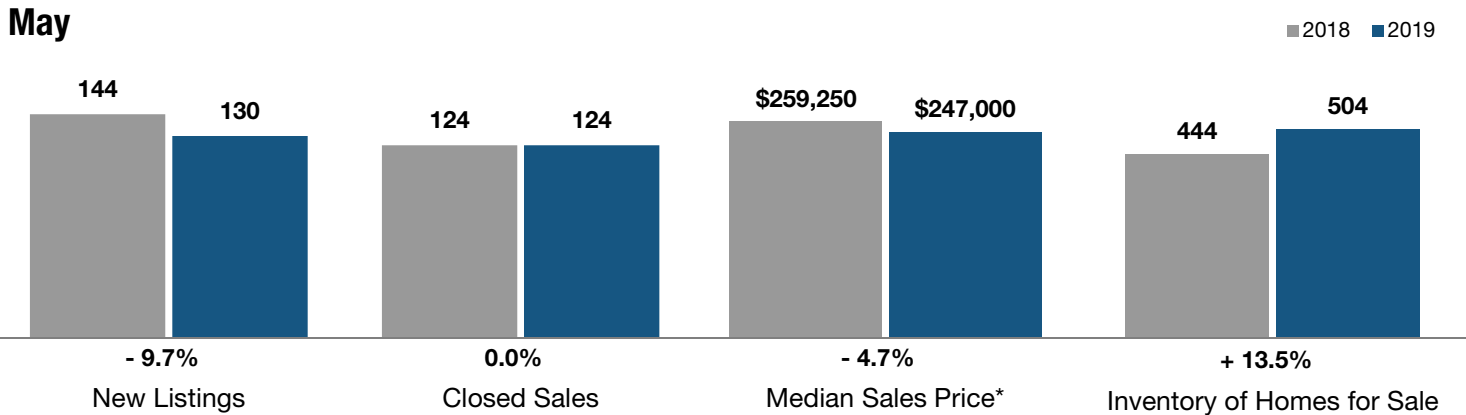


Hilton Head Totals

Condos / Villas Only

Key Metrics	May			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	144	130	- 9.7%	684	712	+ 4.1%
Closed Sales	124	124	0.0%	481	498	+ 3.5%
Median Sales Price*	\$259,250	\$247,000	- 4.7%	\$245,000	\$250,000	+ 2.0%
Percent of List Price Received*	96.5%	96.1%	- 0.5%	95.6%	95.8%	+ 0.2%
Days on Market Until Sale	136	126	- 7.2%	133	134	+ 0.9%
Inventory of Homes for Sale	444	504	+ 13.5%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Historical Median Sales Price Rolling 12-Month Calculation

