

# Local Market Update – April 2020

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®



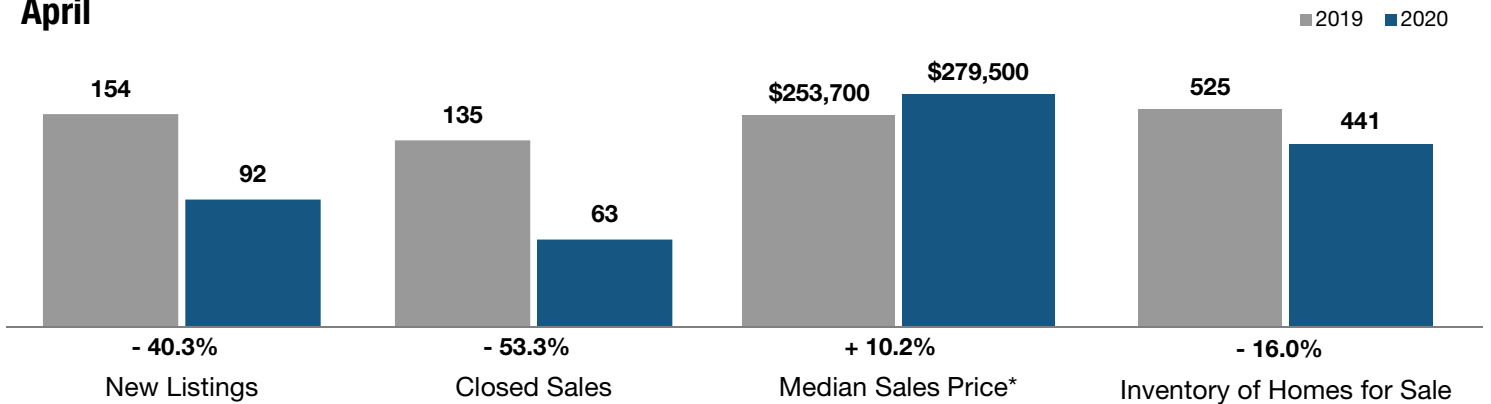
## Hilton Head Totals

Condos / Villas Only

Key Metrics	April			Year to Date		
	2019	2020	Percent Change	2019	2020	Percent Change
New Listings	154	92	- 40.3%	580	452	- 22.1%
Closed Sales	135	63	- 53.3%	375	294	- 21.6%
Median Sales Price*	\$253,700	\$279,500	+ 10.2%	\$252,500	\$265,000	+ 5.0%
Percent of List Price Received*	95.5%	96.2%	+ 0.7%	95.7%	96.0%	+ 0.3%
Days on Market Until Sale	138	128	- 7.1%	137	119	- 12.6%
Inventory of Homes for Sale	525	441	- 16.0%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### April



### Historical Median Sales Price Rolling 12-Month Calculation

