

# Local Market Update – January 2019

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®



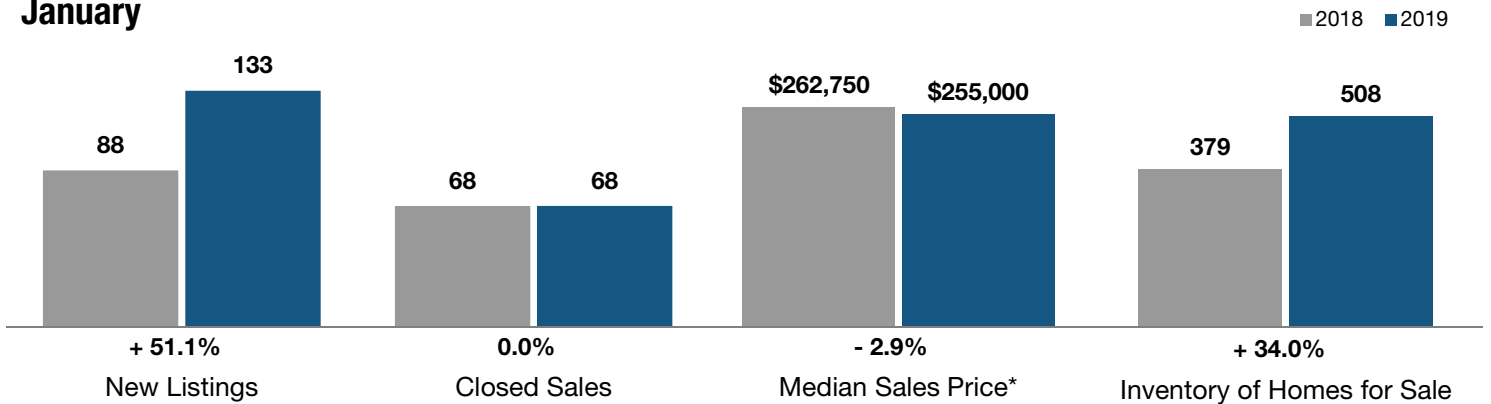
## Hilton Head Totals

Condos / Villas Only

Key Metrics	January			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	88	133	+ 51.1%	88	133	+ 51.1%
Closed Sales	68	68	0.0%	68	68	0.0%
Median Sales Price*	\$262,750	\$255,000	- 2.9%	\$262,750	\$255,000	- 2.9%
Percent of List Price Received*	95.9%	95.6%	- 0.4%	95.9%	95.6%	- 0.4%
Days on Market Until Sale	135	140	+ 3.5%	135	140	+ 3.5%
Inventory of Homes for Sale	379	508	+ 34.0%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### January



### Historical Median Sales Price Rolling 12-Month Calculation

