

Local Market Update – July 2019

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®

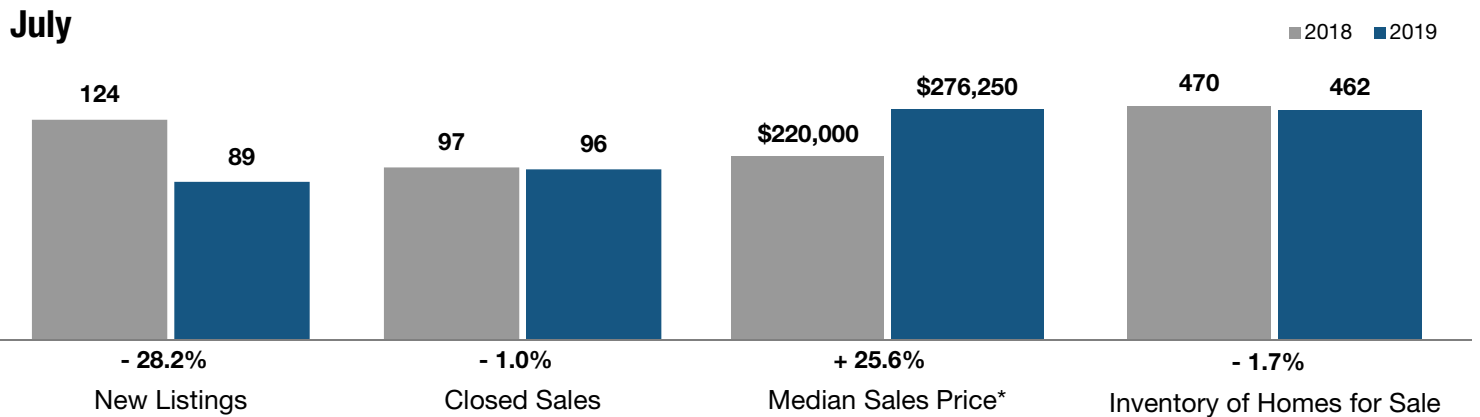


Hilton Head Totals

Condos / Villas Only

Key Metrics	July			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	124	89	- 28.2%	942	917	- 2.7%
Closed Sales	97	96	- 1.0%	698	705	+ 1.0%
Median Sales Price*	\$220,000	\$276,250	+ 25.6%	\$236,750	\$250,000	+ 5.6%
Percent of List Price Received*	96.5%	95.7%	- 0.9%	95.8%	95.7%	- 0.1%
Days on Market Until Sale	107	146	+ 36.1%	128	134	+ 5.0%
Inventory of Homes for Sale	470	462	- 1.7%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Historical Median Sales Price Rolling 12-Month Calculation

