

Local Market Update – March 2019

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®



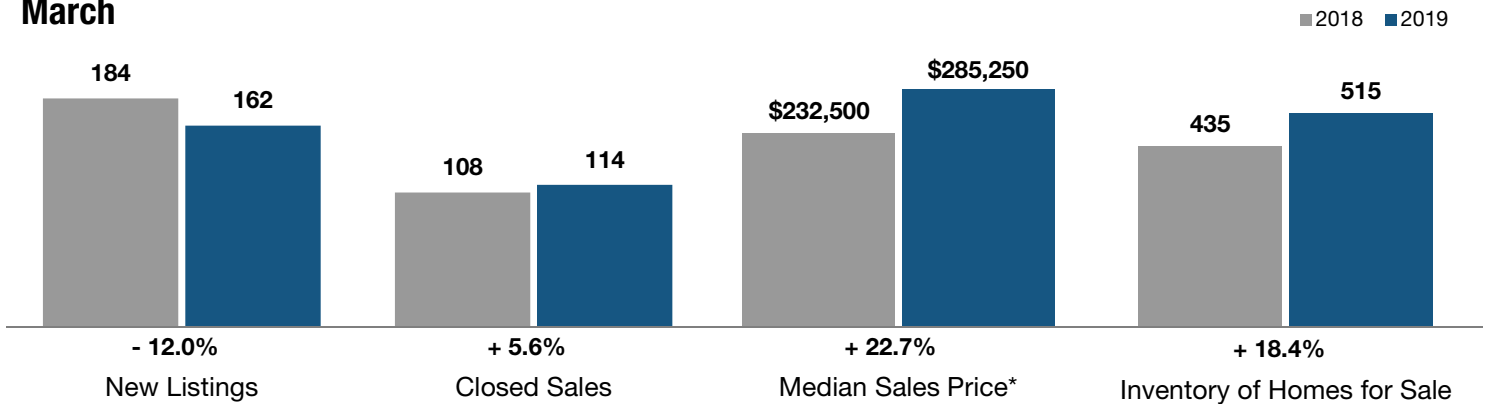
Hilton Head Totals

Condos / Villas Only

Key Metrics	March			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	184	162	- 12.0%	406	428	+ 5.4%
Closed Sales	108	114	+ 5.6%	248	239	- 3.6%
Median Sales Price*	\$232,500	\$285,250	+ 22.7%	\$237,500	\$250,000	+ 5.3%
Percent of List Price Received*	95.4%	95.9%	+ 0.6%	95.4%	95.8%	+ 0.4%
Days on Market Until Sale	137	146	+ 6.6%	135	136	+ 1.0%
Inventory of Homes for Sale	435	515	+ 18.4%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

March



Historical Median Sales Price Rolling 12-Month Calculation

