

Local Market Update – February 2019

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®

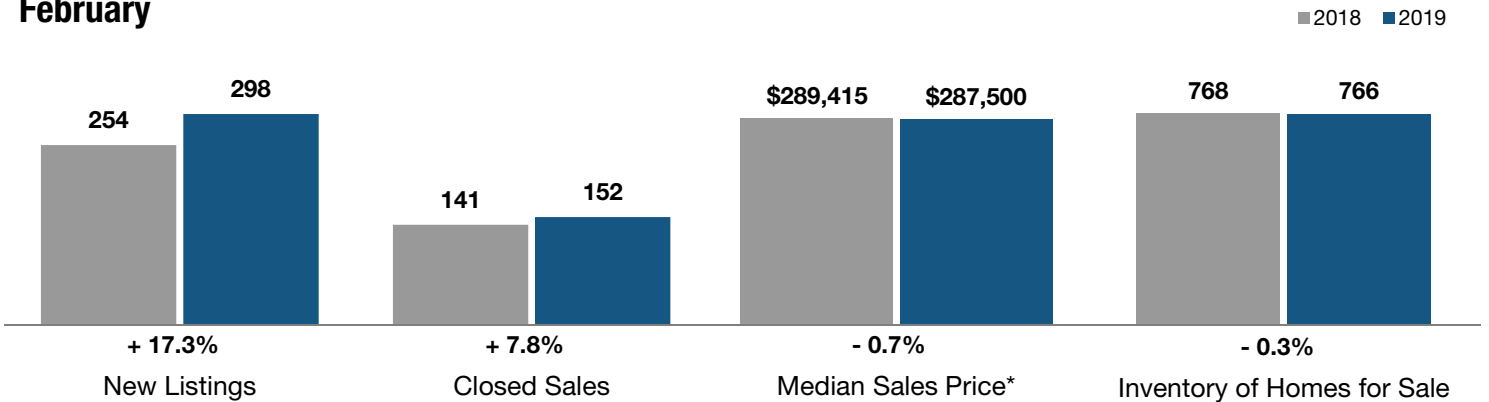


Mainland

Key Metrics	February			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	254	298	+ 17.3%	448	535	+ 19.4%
Closed Sales	141	152	+ 7.8%	281	300	+ 6.8%
Median Sales Price*	\$289,415	\$287,500	- 0.7%	\$298,640	\$302,000	+ 1.1%
Percent of List Price Received*	97.8%	96.8%	- 1.0%	97.7%	97.2%	- 0.4%
Days on Market Until Sale	140	119	- 14.8%	147	120	- 18.3%
Inventory of Homes for Sale	768	766	- 0.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

February



Historical Median Sales Price Rolling 12-Month Calculation

