

Local Market Update – February 2019

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®



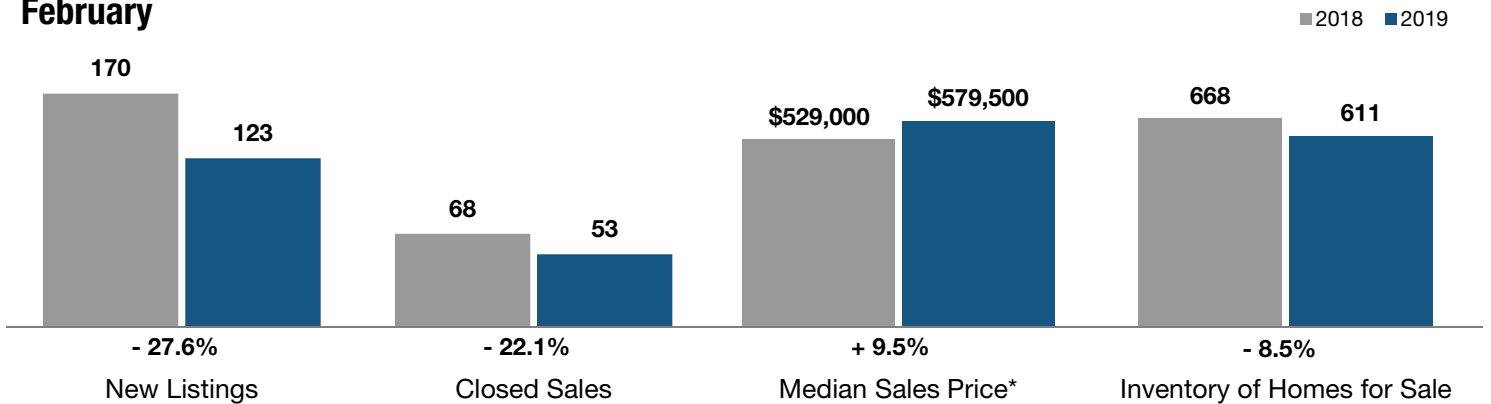
Hilton Head Totals

Detached Homes Only

Key Metrics	February			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	170	123	- 27.6%	314	254	- 19.1%
Closed Sales	68	53	- 22.1%	144	119	- 17.4%
Median Sales Price*	\$529,000	\$579,500	+ 9.5%	\$486,250	\$552,500	+ 13.6%
Percent of List Price Received*	95.7%	95.3%	- 0.5%	95.6%	95.5%	- 0.1%
Days on Market Until Sale	137	170	+ 24.0%	159	185	+ 16.5%
Inventory of Homes for Sale	668	611	- 8.5%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

February



Historical Median Sales Price Rolling 12-Month Calculation

