

Local Market Update – February 2019

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®



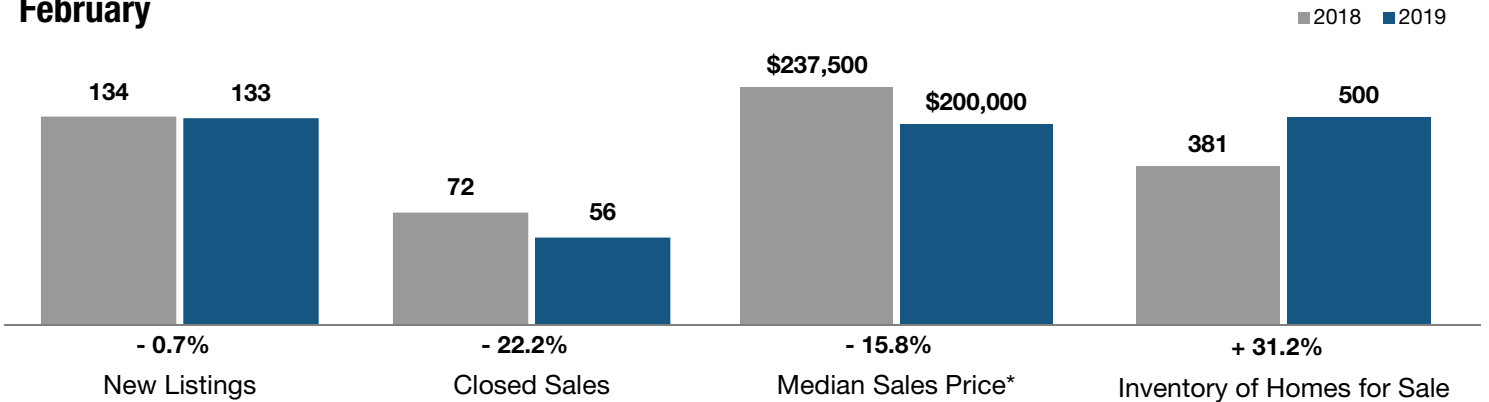
Hilton Head Totals

Condos / Villas Only

Key Metrics	February			Year to Date		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	134	133	- 0.7%	222	266	+ 19.8%
Closed Sales	72	56	- 22.2%	140	124	- 11.4%
Median Sales Price*	\$237,500	\$200,000	- 15.8%	\$243,250	\$212,500	- 12.6%
Percent of List Price Received*	94.8%	95.6%	+ 0.8%	95.3%	95.6%	+ 0.2%
Days on Market Until Sale	130	117	- 10.0%	133	130	- 2.3%
Inventory of Homes for Sale	381	500	+ 31.2%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

February



Historical Median Sales Price Rolling 12-Month Calculation

