

# Local Market Update – February 2020

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®

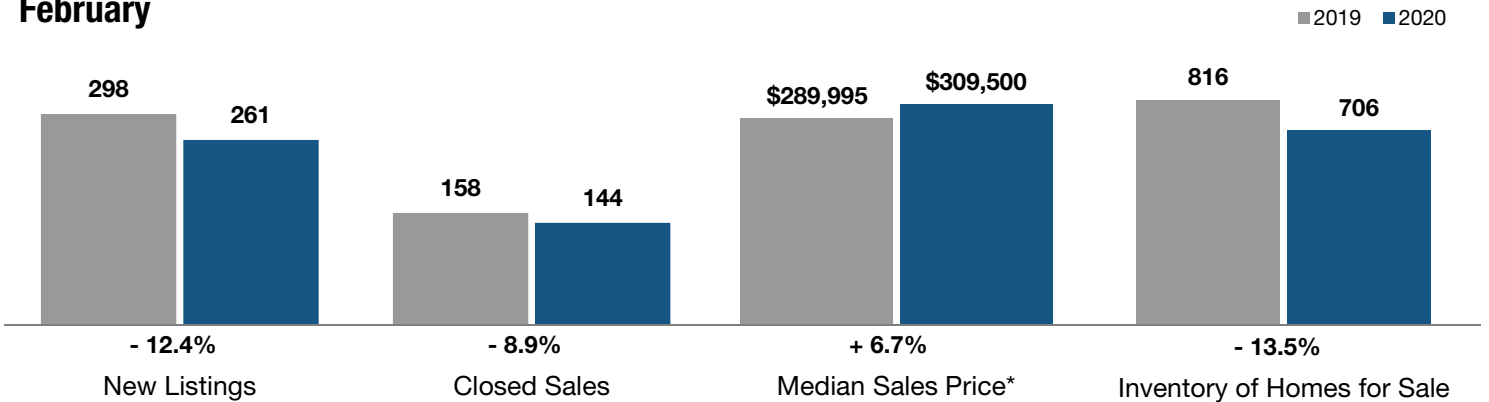


## Mainland

Key Metrics	February			Year to Date		
	2019	2020	Percent Change	2019	2020	Percent Change
New Listings	298	261	- 12.4%	535	519	- 3.0%
Closed Sales	158	144	- 8.9%	308	293	- 4.9%
Median Sales Price*	\$289,995	\$309,500	+ 6.7%	\$299,945	\$315,500	+ 5.2%
Percent of List Price Received*	97.0%	97.5%	+ 0.6%	97.3%	97.6%	+ 0.3%
Days on Market Until Sale	123	125	+ 2.0%	122	125	+ 2.7%
Inventory of Homes for Sale	816	706	- 13.5%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### February



### Historical Median Sales Price Rolling 12-Month Calculation

