

Local Market Update – March 2025

A Research Tool Provided by REsides, Inc. and the Hilton Head Area Association of REALTORS®



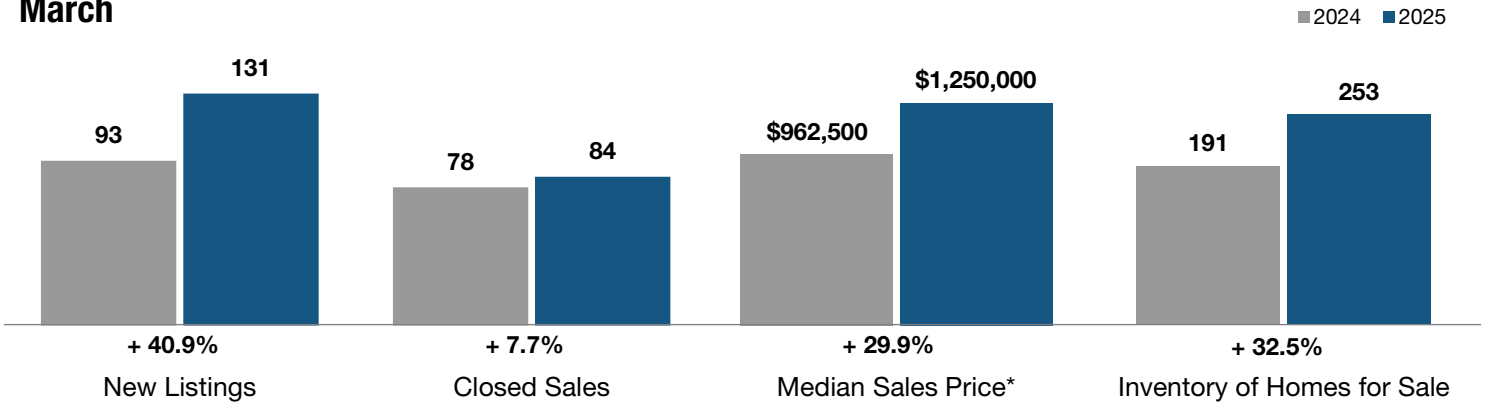
Hilton Head Totals

Detached Homes Only

| Key Metrics | March | | | Year to Date | | |
|---------------------------------|-----------|--------------------|----------------|--------------|--------------------|----------------|
| | 2024 | 2025 | Percent Change | 2024 | 2025 | Percent Change |
| New Listings | 93 | 131 | + 40.9% | 269 | 335 | + 24.5% |
| Closed Sales | 78 | 84 | + 7.7% | 185 | 217 | + 17.3% |
| Median Sales Price* | \$962,500 | \$1,250,000 | + 29.9% | \$1,014,500 | \$1,250,000 | + 23.2% |
| Percent of List Price Received* | 97.1% | 96.6% | - 0.6% | 96.6% | 96.8% | + 0.2% |
| Days on Market Until Sale | 46 | 41 | - 11.8% | 53 | 48 | - 9.6% |
| Inventory of Homes for Sale | 191 | 253 | + 32.5% | -- | -- | -- |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

March



Historical Median Sales Price Rolling 12-Month Calculation

