

Local Market Update – March 2025

A Research Tool Provided by REsides, Inc. and the Hilton Head Area Association of REALTORS®



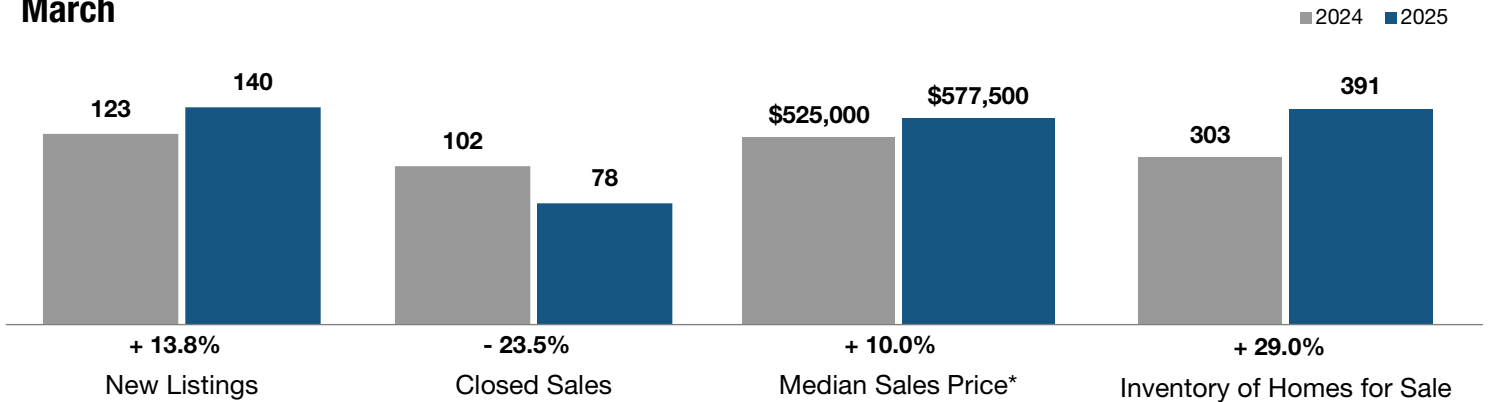
Hilton Head Totals

Condos / Villas Only

Key Metrics	March			Year to Date		
	2024	2025	Percent Change	2024	2025	Percent Change
New Listings	123	140	+ 13.8%	336	389	+ 15.8%
Closed Sales	102	78	- 23.5%	229	197	- 14.0%
Median Sales Price*	\$525,000	\$577,500	+ 10.0%	\$510,000	\$550,000	+ 7.8%
Percent of List Price Received*	97.1%	96.1%	- 1.0%	96.6%	96.3%	- 0.3%
Days on Market Until Sale	75	78	+ 3.8%	63	81	+ 28.9%
Inventory of Homes for Sale	303	391	+ 29.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

March



Historical Median Sales Price Rolling 12-Month Calculation

