

# Local Market Update – March 2021

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®

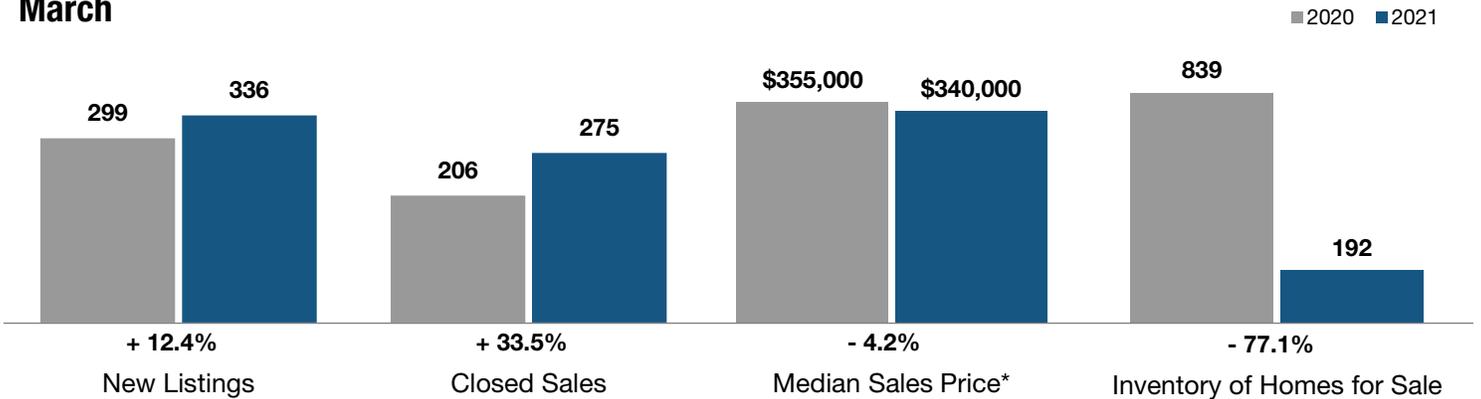


## Mainland

Key Metrics	March			Year to Date		
	2020	2021	Percent Change	2020	2021	Percent Change
New Listings	299	<b>336</b>	+ 12.4%	820	<b>826</b>	+ 0.7%
Closed Sales	206	<b>275</b>	+ 33.5%	510	<b>701</b>	+ 37.5%
Median Sales Price*	\$355,000	<b>\$340,000</b>	- 4.2%	\$325,073	<b>\$349,900</b>	+ 7.6%
Percent of List Price Received*	97.7%	<b>98.6%</b>	+ 0.9%	97.6%	<b>98.4%</b>	+ 0.8%
Days on Market Until Sale	153	<b>106</b>	- 30.7%	137	<b>120</b>	- 12.4%
Inventory of Homes for Sale	839	<b>192</b>	- 77.1%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### March



### Historical Median Sales Price Rolling 12-Month Calculation

