

Local Market Update – January 2022

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®



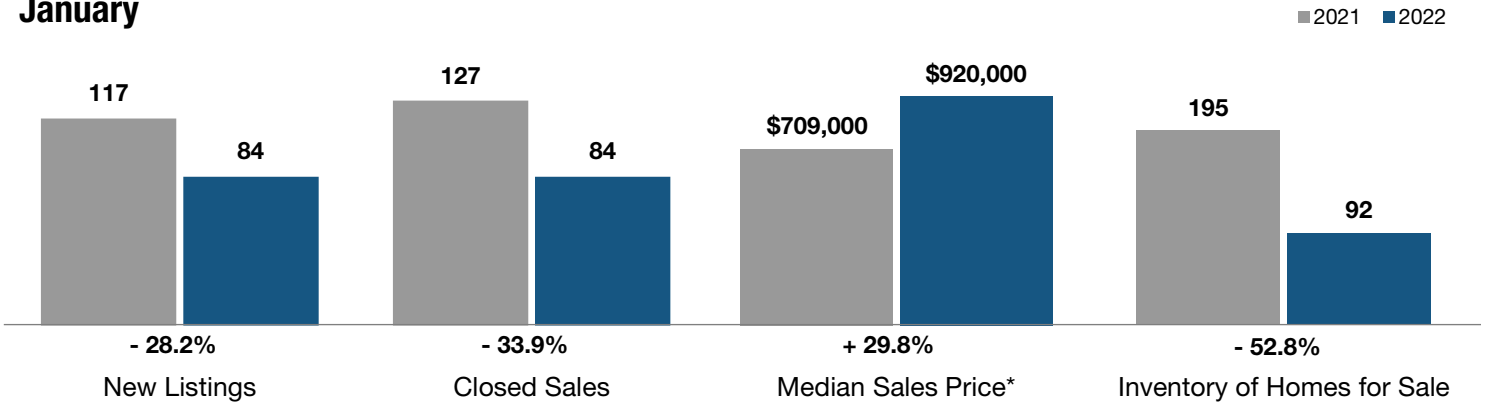
Hilton Head Totals

Detached Homes Only

Key Metrics	January			Year to Date		
	2021	2022	Percent Change	2021	2022	Percent Change
New Listings	117	84	- 28.2%	117	84	- 28.2%
Closed Sales	127	84	- 33.9%	127	84	- 33.9%
Median Sales Price*	\$709,000	\$920,000	+ 29.8%	\$709,000	\$920,000	+ 29.8%
Percent of List Price Received*	97.6%	99.0%	+ 1.4%	97.6%	99.0%	+ 1.4%
Days on Market Until Sale	119	85	- 28.7%	119	85	- 28.7%
Inventory of Homes for Sale	195	92	- 52.8%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

January



Historical Median Sales Price Rolling 12-Month Calculation

