

Local Market Update – June 2021

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®



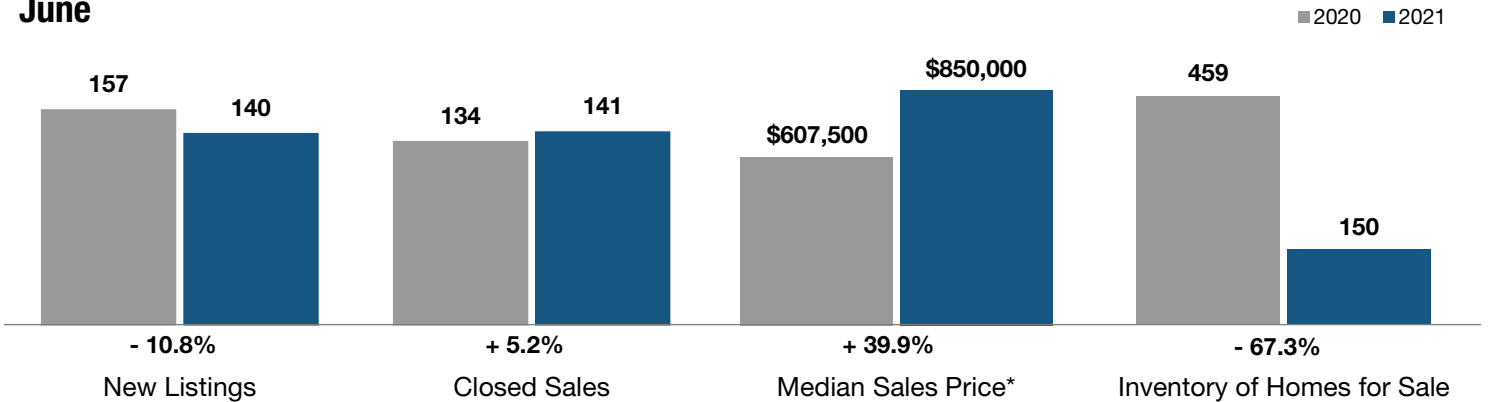
Hilton Head Totals

Detached Homes Only

Key Metrics	June			Year to Date		
	2020	2021	Percent Change	2020	2021	Percent Change
New Listings	157	140	- 10.8%	794	825	+ 3.9%
Closed Sales	134	141	+ 5.2%	533	800	+ 50.1%
Median Sales Price*	\$607,500	\$850,000	+ 39.9%	\$580,000	\$772,500	+ 33.2%
Percent of List Price Received*	95.7%	99.8%	+ 4.3%	95.6%	98.4%	+ 2.9%
Days on Market Until Sale	155	102	- 34.4%	161	104	- 35.6%
Inventory of Homes for Sale	459	150	- 67.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Historical Median Sales Price Rolling 12-Month Calculation

