

# Local Market Update – June 2021

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®



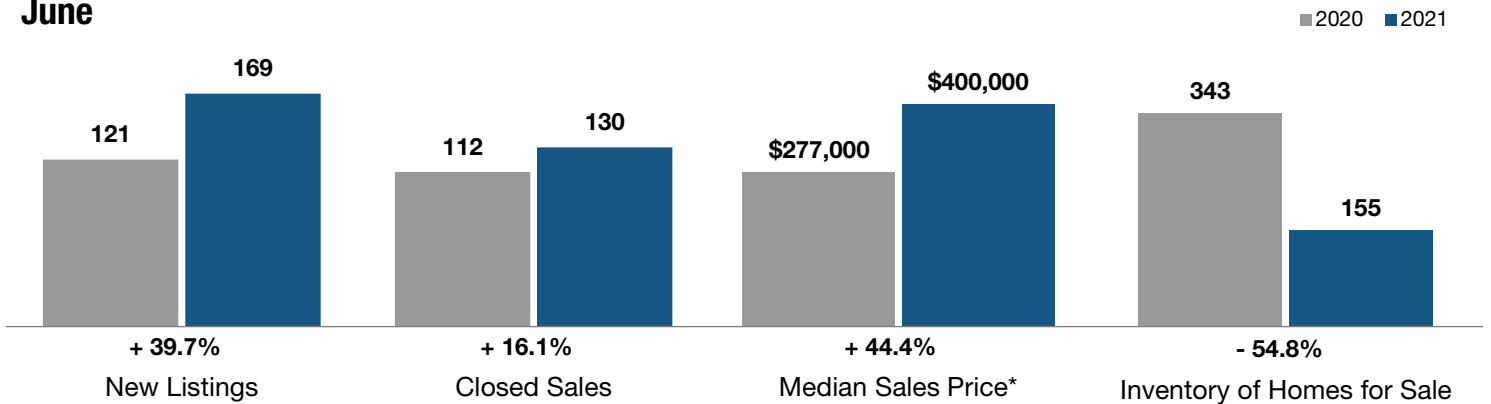
## Hilton Head Totals

Condos / Villas Only

Key Metrics	June			Year to Date		
	2020	2021	Percent Change	2020	2021	Percent Change
New Listings	121	169	+ 39.7%	678	923	+ 36.1%
Closed Sales	112	130	+ 16.1%	470	818	+ 74.0%
Median Sales Price*	\$277,000	\$400,000	+ 44.4%	\$269,500	\$330,000	+ 22.4%
Percent of List Price Received*	96.0%	100.0%	+ 4.2%	95.9%	99.1%	+ 3.3%
Days on Market Until Sale	126	71	- 43.2%	121	80	- 33.8%
Inventory of Homes for Sale	343	155	- 54.8%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### June



### Historical Median Sales Price Rolling 12-Month Calculation

