

Local Market Update – September 2021

A Research Tool Provided by the Multiple Listing Service of
Hilton Head Island and the Hilton Head Area Association of REALTORS®



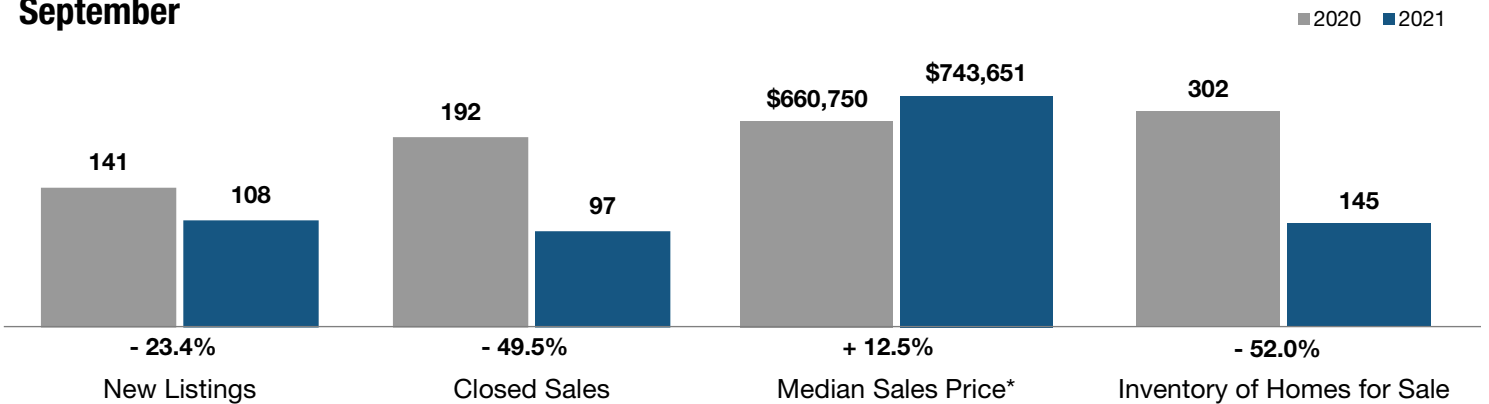
Hilton Head Totals

Detached Homes Only

Key Metrics	September			Year to Date		
	2020	2021	Percent Change	2020	2021	Percent Change
New Listings	141	108	- 23.4%	1,277	1,178	- 7.8%
Closed Sales	192	97	- 49.5%	1,074	1,140	+ 6.1%
Median Sales Price*	\$660,750	\$743,651	+ 12.5%	\$602,500	\$775,000	+ 28.6%
Percent of List Price Received*	96.4%	98.7%	+ 2.4%	96.1%	98.4%	+ 2.4%
Days on Market Until Sale	147	76	- 48.7%	162	100	- 38.7%
Inventory of Homes for Sale	302	145	- 52.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

September



Historical Median Sales Price Rolling 12-Month Calculation

