

Local Market Update – November 2021

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®



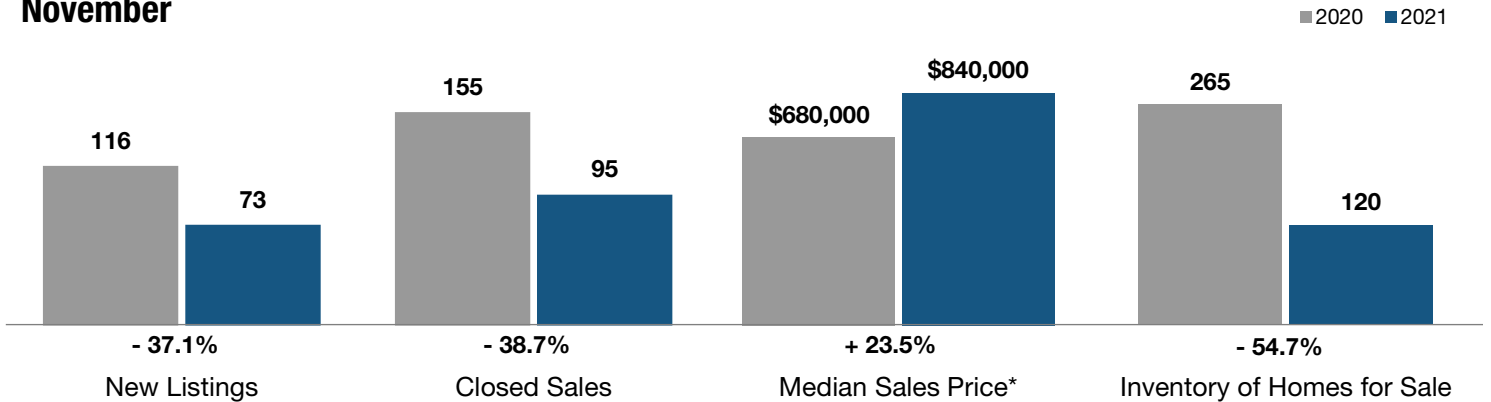
Hilton Head Totals

Detached Homes Only

Key Metrics	November			Year to Date		
	2020	2021	Percent Change	2020	2021	Percent Change
New Listings	116	73	- 37.1%	1,558	1,355	- 13.0%
Closed Sales	155	95	- 38.7%	1,411	1,355	- 4.0%
Median Sales Price*	\$680,000	\$840,000	+ 23.5%	\$620,000	\$780,000	+ 25.8%
Percent of List Price Received*	97.6%	98.9%	+ 1.3%	96.4%	98.5%	+ 2.2%
Days on Market Until Sale	135	97	- 28.6%	157	97	- 38.0%
Inventory of Homes for Sale	265	120	- 54.7%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

November



Historical Median Sales Price Rolling 12-Month Calculation

