

Local Market Update – August 2021

A Research Tool Provided by the Multiple Listing Service of
Hilton Head Island and the Hilton Head Area Association of REALTORS®



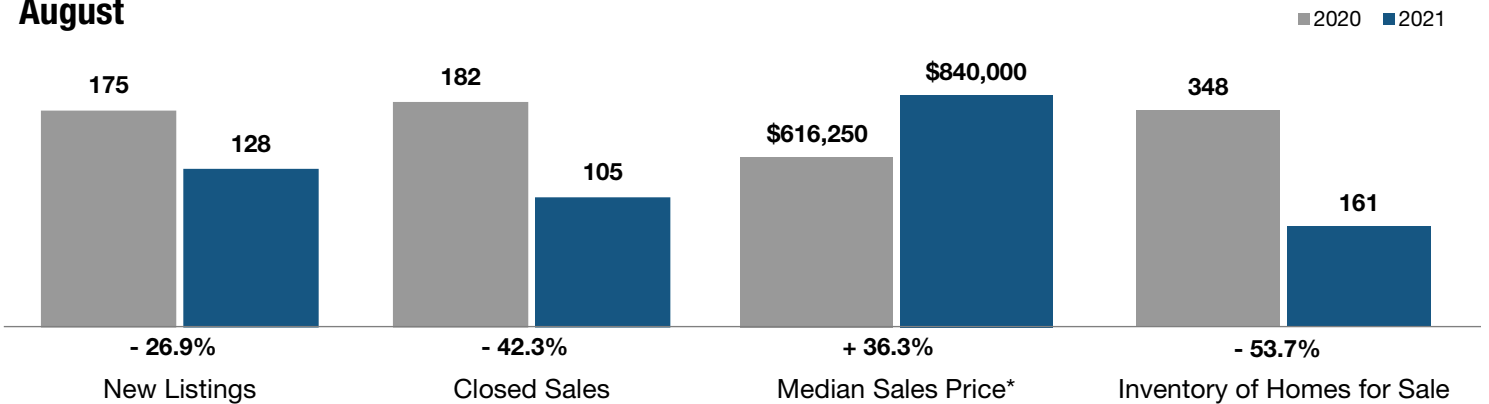
Hilton Head Totals

Detached Homes Only

Key Metrics	August			Year to Date		
	2020	2021	Percent Change	2020	2021	Percent Change
New Listings	175	128	- 26.9%	1,136	1,067	- 6.1%
Closed Sales	182	105	- 42.3%	882	1,042	+ 18.1%
Median Sales Price*	\$616,250	\$840,000	+ 36.3%	\$585,000	\$779,450	+ 33.2%
Percent of List Price Received*	96.9%	98.8%	+ 1.9%	96.0%	98.4%	+ 2.5%
Days on Market Until Sale	169	100	- 41.1%	166	102	- 38.6%
Inventory of Homes for Sale	348	161	- 53.7%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

August



Historical Median Sales Price Rolling 12-Month Calculation

