

# Local Market Update – September 2021

A Research Tool Provided by the Multiple Listing Service of Hilton Head Island and the Hilton Head Area Association of REALTORS®



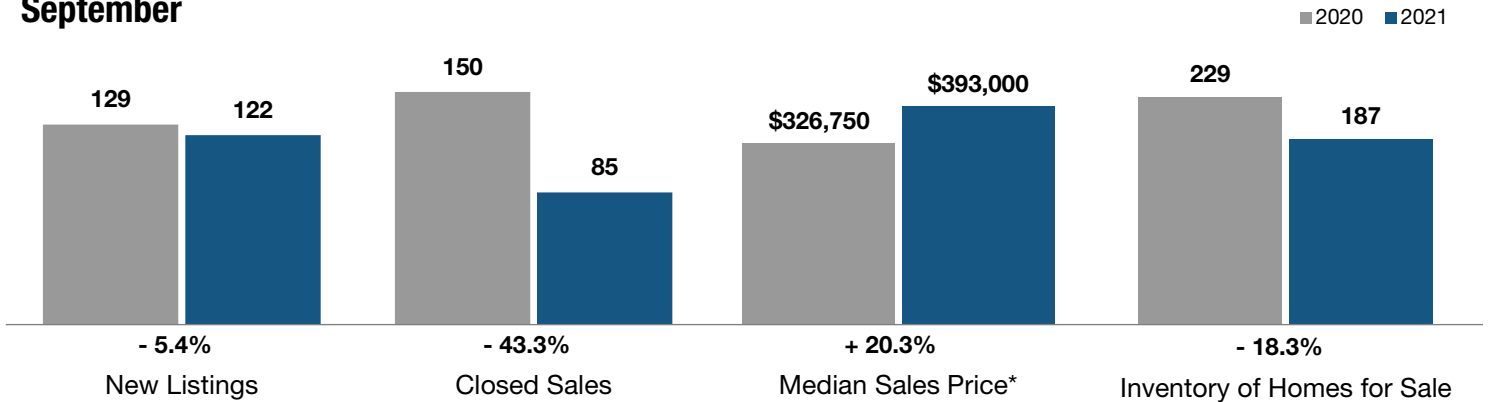
## Hilton Head Totals

Condos / Villas Only

Key Metrics	September			Year to Date		
	2020	2021	Percent Change	2020	2021	Percent Change
New Listings	129	122	- 5.4%	1,091	1,314	+ 20.4%
Closed Sales	150	85	- 43.3%	926	1,157	+ 24.9%
Median Sales Price*	\$326,750	\$393,000	+ 20.3%	\$282,750	\$350,000	+ 23.8%
Percent of List Price Received*	96.9%	98.5%	+ 1.6%	96.4%	99.3%	+ 3.0%
Days on Market Until Sale	137	65	- 52.7%	128	75	- 41.2%
Inventory of Homes for Sale	229	187	- 18.3%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### September



### Historical Median Sales Price Rolling 12-Month Calculation

